State of Missouri County of Jackson



ANNUAL STATEMENT FOR THE YEAR ENDED DECEMBER 31, 2008 OF THE CONDITION AND AFFAIRS OF THE

Ozark National Life Insurance Company

| NAIC Group Code 0000, | 0000 | NAIC Company Code | 67393 | Employer's ID Number | er <u>43-0812448</u> |
|--|---------------------------------------|------------------------------|--------------------------|--|--|
| (Current Period) | (Prior Period) | | | | |
| Organized under the Laws of Missouri | | , | State of Domicile | or Port of Entry Missouri | |
| Country of Domicile US | | | | | |
| Incorporated/Organized April 22, 1964 | | Comr | menced Business | June 24, 1964 | |
| Statutory Home Office 500 East Ninth Street, | Kansas City, Missouri 64106 | -2627 | | | |
| | | (Street and Number, C | ity or Town, State and Z | ip Code) | |
| Main Administrative Office 500 East Ninth Stre | eet, Kansas City, Missouri 6 | 4106-2627 | | | 816-842-6300 |
| | (Str | eet and Number, City or Town | State and Zip Code) | | (Area Code) (Telephone Number) |
| Mail Address P O Box 15688, Kansas City, Misso | uri 64106-0688 | | | | |
| | | (Street and Number or P.O. | Box, City or Town, Sta | te and Zip Code) | |
| Primary Location of Books and Records _5 | 00 East Ninth Street, Kansas C | tity, Missouri 64106-2627 | | | |
| _ | 40 040 0000 | (Street an | d Number, City or Town | , State and Zip Code) | |
| <u>0</u> | 16-842-6300 (Area Code) (Telephone | Number) | | tate of Domicile or Port of Entry Missouri Inced Business June 24, 1964 or Town, State and Zip Code) tate and Zip Code) (Area Code) (Telephone No., City or Town, State and Zip Code) June 24, 1964 (Area Code) (Telephone No., City or Town, State and Zip Code) [June 24, 1964] [June 24, 19 | |
| Internet Website Address ozark-national.com | | | | | |
| Statutory Statement Contact James T. Emel | rson | | | <u>81</u> | 6-842-6300 |
| tim.emerson@ozark-national.com | | (Name) | | Ω1. | (Area Code) (Telephone Number) (Extension) |
| tim. omorson@ozan-national.com | (E-Mail | Address) | | | · · · · · · · · · · · · · · · · · · · |
| | | | | | |

OFFICERS

Charles Norval Sharpe (President) David Ray Melton (Secretary) James Timothy Emerson (Treasurer)

OTHER OFFICERSLaurie Jeanne Sharpe (Vice-President)

DIRECTORS OR TRUSTEES

Violet Verlene Ascensio Carol Sharpe Boone James Timothy Emerson Linda Jane Gensler Margaret Ann Glover David Ray Melton Rhonda Ann Morgan Charles Norval Sharpe Laurie Jeanne Sharpe

| The officers of this reporting entity being duly sworn, each depose and say that they are the described officers of said reporting entity, and that on the reporting period stated above, all of the herein described assets were the |
|--|
| absolute property of the said reporting entity, free and clear from any liens or claims thereon, except as herein stated, and that this statement, together with related exhibits, schedules and explanations therein contained |
| annexed or referred to, is a full and true statement of all the assets and liabilities and of the condition and affairs of the said reporting entity as of the reporting period stated above, and of its income and deductions therefron |
| for the period ended, and have been completed in accordance with the NAIC Annual Statement Instructions and Accounting Practices and Procedures manual except to the extent that: (1) state law may differ; or, (2) tha |
| state rules or regulations require differences in reporting not related to accounting practices and procedures, according to the best of their information, knowledge and belief, respectively. Furthermore, the scope of this |
| attestation by the described officers also includes the related corresponding electronic filing with the NAIC, when required, that is an exact copy (except for formatting differences due to electronic filing) of the encloser |
| statement. The electronic filing may be requested by various regulators in lieu of or in addition to the enclosed statement. |
| |
| |

| Charles Norval Sharpe President | David Ray Melton Secretary | Jar | nes Timothy Emerson Treasurer |
|--|-------------------------------|-------------------------------|----------------------------------|
| | a. Is this a | an original filing? | Yes (X) No () |
| Subscribed and sworn to before me this 17th day of February, 2009 | b. If no: | 1. State the amendment number | er |
| | | 2. Date filed | |
| | | 3. Number of pages attached | |

ASSETS

| | | Current Year | | Prior Year | |
|----------------|--|--------------|-----------------------|---|------------------------|
| | | 1 | 2 | 3 | 4 |
| | | Assets | Nonadmitted Assets | Net Admitted Assets (Column 1 minus Column 2) | Net Admitted Assets |
| 1. | Bonds (Schedule D) | 531,315,309 | | 531,315,309 | 509,032,238 |
| 2. | Stocks (Schedule D): | ,,,,,,,, | | ,,,,,,,,, | , , |
| | 2.1 Preferred stocks | | | | |
| | 2.2 Common stocks | 270,720 | | 270,720 | |
| 3. | Mortgage loans on real estate (Schedule B): | ŕ | | , | |
| | 3.1 First liens | | | | 95,433 |
| | 3.2 Other than first liens | | | | |
| 4. | Real estate (Schedule A): | | | | |
| | 4.1 Properties occupied by the company (less \$encumbrances) | 4,211,746 | | 4,211,746 | 4,494,900 |
| | 4.2 Properties held for the production of income (less \$encumbrances) | 4,880,146 | | 4,880,146 | 5,142,293 |
| | 4.3 Properties held for sale (less \$encumbrances) | | | | |
| 5. | Cash (\$ 3,746,960 , Schedule E - Part 1) , cash equivalents (\$, Schedule E - Part 2) and short-term investments (\$ | 18,576,655 | | 18,576,655 | 9,891,533 |
| 6. | Contract loans (including \$ | 18,273,799 | 108 | 18,273,691 | 17,077,046 |
| 7. | Other invested assets (Schedule BA) | | | | |
| 8. | Receivables for securities | | | | |
| 9. | Aggregate write-ins for invested assets | | | | |
| 10. | Subtotals, cash and invested assets (Line 1 through Line 9) | 577,528,375 | 108 | 577,528,267 | 545 ,733 ,443 |
| 11. | Title plants less \$ | | | | |
| 12. | Investment income due and accrued | 4,069,175 | | 4,069,175 | 3,861,026 |
| 13. | Premiums and considerations: | | | | |
| | 13.1 Uncollected premiums and agents' balances in the course of collection | 860,447 | 2,913 | 857,534 | 841,208 |
| | 13.2 Deferred premiums, agents' balances and installments booked but deferred and not yet due (including \$earned but unbilled premiums) | 30,568,857 | | 30,568,857 | 31,364,915 |
| | 13.3 Accrued retrospective premiums | | | | |
| 14. | Reinsurance: | | | | |
| | 14.1 Amounts recoverable from reinsurers | | | | |
| | 14.2 Funds held by or deposited with reinsured companies | | | | |
| | 14.3 Other amounts receivable under reinsurance contracts | 220,320 | | 220,320 | 288,664 |
| 15. | Amounts receivable relating to uninsured plans | | | | |
| 16.1 | Current federal and foreign income tax recoverable and interest thereon | 1,030,627 | | 1,030,627 | 1,508,527 |
| 16.2 | Net deferred tax asset | 21,652,475 | 18,580,634 | 3,071,841 | 2,370,587 |
| 17. | Guaranty funds receivable or on deposit | 104,225 | | 104,225 | 22,892 |
| 18. | Electronic data processing equipment and software | 176,147 | | 176,147 | 255,467 |
| 19. | Furniture and equipment, including health care delivery assets (\$) | | | | |
| 20. | Net adjustment in assets and liabilities due to foreign exchange rates | | | | |
| 21. | Receivables from parent, subsidiaries and affiliates | | | | |
| 22. | Health care (\$) and other amounts receivable | | | | |
| 23. | Aggregate write-ins for other than invested assets | | | | |
| 24. | Total assets excluding Separate Accounts, Segregated Accounts and Protected Cell Accounts (Line 10 to Line 23) | 637,369,194 | 19,742,201 | 617,626,993 | 586,246,729 |
| 25. | From Separate Accounts, Segregated Accounts and Protected Cell Accounts | | | | |
| 26. | Total (Line 24 and Line 25) | 637,369,194 | 19,742,201 | 617,626,993 | 586,246,729 |
| | S OF WRITE-INS | | | | |
| 0902. | None | | | | |
| 0903. 0998. | Summary of remaining write-ins for Line 9 from overflow page | | | | |
| U999. | Totals (Line 0901 through Line 0903 plus Line 0998) (Line 9 above) | | | | |
| | Other Assets Nonadmitted | , , | ,,. | | |
| 2302. 2303. | Cumpage of complining with in for Line 22 from quariflow page | | | | |
| | Summary of remaining write-ins for Line 23 from overflow page Totals (Line 2301 through Line 2303 plus Line 2398) (Line 23 above) | | 1,158,546 | | |
| | | | | | |

LIABILITIES, SURPLUS AND OTHER FUNDS

| | | 1 Current Year | 2 Prior Year |
|----------------|--|-------------------|-----------------|
| 1. | Aggregate reserve for life contracts \$ 495,929,854 (Exhibit 5, Line 9999999) less \$included | | |
| 2. | in Line 6.3 (including \$ | 1.692.045 | 1.735.162 |
| 4. | Liability for deposit-type contracts (Exhibit 7, Line 14, Column 1) (including \$ | | |
| | 4.1 Life (Exhibit 8, Part 1, Line 4.4, Column 1 less sum of Columns 9, 10 and 11) 4.2 Accident and health (Exhibit 8, Part 1, Line 4.4, sum of Columns 9, 10 and 11) Policyholders' dividends \$ | 287 554 | 374 164 |
| 6. | Policyinolers of uniteriors and coupons payable in following calendar year - estimated amounts: 6.1 Dividends apportioned for payment (including \$ Modco) | | |
| | 6.2 Dividends not yet apportioned (including \$ | | |
| 7. 8 | Amount provisionally held for deferred dividend policies not included in Line 6 Premiums and annuity considerations for life and accident and health contracts received in advance less \$ | | |
| 9. | including \$ | | |
| | 9.1 Surrender values on cancelled contracts 9.2 Provision for experience rating refunds, including \$ accident and health experience rating refunds 9.3 Other amounts payable on reinsurance, including \$ assumed and \$ 11,819 ceded | | |
| 40 | 9.4 Interest Maintenance Reserve (IMR, Line 6) | 2,538,105 | 2,685,990 |
| | Commissions to agents due or accrued-life and annuity contracts \$ | 114 659 | 547,816 |
| 11. 12. | General expenses due or accrued (Exhibit 2, Line 12, Column 6) Transfers to Separate Accounts due or accrued (net) (including \$accrued for expense allowances recognized in reserves, | 607,985 | |
| 10. | net of reinsured allowances) Taxes, licenses and fees due or accrued, excluding federal income taxes (Exhibit 3, Line 9, Column 5) | 1 250 552 | 050 426 |
| 15.1 | Taxes, inceries and rees due or accrued, excluding federal income taxes (exhibit 3, tille 9, Column 3) Current federal and foreign income taxes, including \$ on realized capital gains (losses) Net deferred tax liability | | |
| 16. | Net defined tax institution. Unearned investment income Amounts withheld or retained by company as agent or trustee | 649.845 | 604.164 |
| 18. | Amounts held for agents' account, including \$ agents' credit balances Remittances and items not allocated | 98,523 | 141,053 |
| 20. | Net adjustment in assets and liabilities due to foreign exchange rates Liability for benefits for employees and agents if not included above | l | l |
| 22. | Borrowed money \$ | | |
| 24. | Miscellaneous liabilities: | | |
| | 24.1 Asset valuation reserve (AVR, Line 16, Column 7) 24.2 Reinsurance in unauthorized companies 24.3 Funds held under reinsurance treaties with unauthorized reinsurers | | |
| | 24.4 Payable to parent, subsidiaries and affiliates 24.5 Drafts outstanding | | |
| | 24.6 Liability for amounts held under uninsured plans 24.7 Funds held under coinsurance | | |
| | 24.8 Payable for securities 24.9 Capital notes \$ | | |
| | Aggregate write-ins for liabilities | | |
| 26. | Total liabilities excluding Separate Accounts business (Line 1 to Line 25) | 521,046,487 | 499, 120, 317 |
| | From Separate Accounts statement Total liabilities (Line 26 and Line 27) | | 499 , 120 , 317 |
| | Common capital stock | | |
| 31. | Preferred capital stock Aggregate write-ins for other than special surplus funds | | |
| 33. | Surplus notes Gross paid in and contributed surplus (Page 3, Line 33, Column 2 plus Page 4, Line 51.1, Column 1) Aggregate write-ins for special surplus funds | 2.920.113 | 2.920.113 |
| 35. 36 | Unassigned funds (surplus) Less treasury stock at cost: | 85,635,393 | 76, 181, 299 |
| | 36.1 | | |
| 37. | Surplus (Total Lines 31 + 32 + 33 + 34 + 35 - 36) (including \$ | | 79,101,412 |
| 38. | Totals of Lines 29, 30 and 37 (Page 4, Line 55) | 96,580,506 | 87, 126, 412 |
| 39. | Totals of Lines 28 and 38 (Page 2, Line 26, Column 3) | 617,626,993 | 586,246,729 |
| | NLS OF WRITE-INS | | |
| 2502. | None | | |
| 2598. | Summary of remaining write-ins for Line 25 from overflow page Totals (Line 2501 through Line 2503 plus Line 2598) (Line 25 above) | | |
| 3101. | None | | |
| 3103 | | | |
| 3198. | Summary of remaining write-ins for Line 31 from overflow page Totals (Line 3101 through Line 3103 plus Line 3198) (Line 31 above) | | |
| | None | | |
| 3403. | | | |
| 3498. 3499. | Summary of remaining write-ins for Line 34 from overflow page Totals (Line 3401 through Line 3403 plus Line 3498) (Line 34 above) | | |
| | | | |

SUMMARY OF OPERATIONS

| | | 1 Current Year | 2 Prior Year |
|--|--|-------------------|--------------------------|
| 1. | Premiums and annuity considerations for life and accident and health contracts (Exhibit 1, Part 1, Line 20.4, Column 1, less Column 11) | 89,872,696 | 92,945,332 |
| 2. 3. | Considerations for supplementary contracts with life contingencies. Net investment income (Exhibit of Net Investment Income, Line 17) | 29.648.429 | |
| 4. | Amortization of Interest Maintenance Reserve (IMR, Line 5) | | 276,873 |
| 5. 6. | Separate Accounts net gain from operations excluding unrealized gains or losses. Commissions and expense allowances on reinsurance ceded (Exhibit 1, Part 2, Line 26.1, Column 1). | 234.329 | l 243.103 |
| | Reserve adjustments on reinsurance ceded. Miscellaneous Income: | | |
| 0. | 8.1 Income from fees associated with investment management, administration and contract guarantees from Separate Accounts. | | |
| | 8.2 Charges and fees for deposit-type contracts 8.3 Aggregate write-ins for miscellaneous income. | | 1,645 |
| 9. | Totals (Line 1 to Line 8.3) | | |
| | • | | |
| 10. 11. | Death benefits Matured endowments (excluding guaranteed annual pure endowments) | 22,431,342 | 18,791,411 |
| 12. | Annuity benefits (Exhibit 8, Part 2, Line 6.4, Column 4 plus Column 8). | 64.077 | l 87.258 |
| 13. 14. | Disability benefits and benefits under accident and health contracts Coupons, guaranteed annual pure endowments and similar benefits. | 2,918,058 | 3,002,289 |
| | Surrender benefits and withdrawals for life contracts Group conversions. | 14,136,898 | 13,322,379 |
| 17. | Interest and adjustments on contract or deposit-type contract funds. | 202,264 | 199,829 |
| 18. 19. | Payments on supplementary contracts with life contingencies | 21 056 801 | 24 102 060 |
| | * * | | |
| 20. 21. | Totals (Line 10 to Line 19). Commissions on premiums, annuity considerations and deposit-type contract funds (direct business only) (Exhibit 1, Part 2, Line 31, Column 1). | 14.984.532 | |
| 22. | Commissions on premiums, annuity considerations and deposit-type contract funds (direct business only) (Exhibit 1, Part 2, Line 31, Column 1). Commissions and expense allowances on reinsurance assumed (Exhibit 1, Part 2, Line 26.2, Column 1). | 9,266 | |
| 23. 24. | General insurance expenses (Exhibit 2, Line 10, Columns 1, 2, 3 and 4). Insurance taxes, licenses and fees, excluding federal income taxes (Exhibit 3, Line 7, Column 1 plus Column 2 plus Column 3). | 2,787,762 | |
| 25. 26. | Increase in loading on deferred and uncollected premiums | (626,033) | (462,847) |
| 20. 27. | Net transfers to or (from) Separate Accounts net of reinsurance. Aggregate write-ins for deductions | | |
| 28. | Totals (Line 20 to Line 27) | 88 157 5/0 | 87 NSN 510 |
| | • | | |
| 29. 30. | Net gain from operations before dividends to policyholders and federal income taxes (Line 9 minus Line 28). Dividends to policyholders | 167 853 | 34,070,135 175,025 |
| | | | |
| 31. 32. | Net gain from operations after dividends to policyholders and before federal income taxes (Line 29 minus Line 30) . Federal and foreign income taxes incurred (excluding tax on capital gains) . | 10,780,837 | 33,895,110 12,699,442 |
| 22 | Net gain from operations after dividends to policyholders and federal income taxes and before realized capital gains or (losses) (Line 31 minus | .,, | ,,,,, |
| | Line 32) | 21,050,602 | 21,195,668 |
| 34. | Net realized capital gains (losses) (excluding gains (losses) transferred to the IMR) less capital gains tax of \$ | | |
| | | | |
| 35. | Net Income (Line 33 plus Line 34). | 21,050,602 | 21,195,668 |
| | OADITAL AND OURDLUG ACCOUNT | | |
| | CAPITAL AND SURPLUS ACCOUNT | | |
| 36. | Capital and surplus, December 31, prior year (Page 3, Line 38, Column 2) | 87,126,412 | 79,096,479 |
| 37. | Net income (Line 35) | 21,050,602 | 21,195,668 |
| 38. 39. | Change in net unrealized capital gains (losses) less capital gains tax of \$ 7,205 Change in net unrealized foreign exchange capital gain (loss) | 1 13,380 | |
| 40. | Change in net deferred income tax | (249,374) | |
| 41. 42. | Change in nonadmitted assets. Change in liability for reinsurance in unauthorized companies. | | (332,286) |
| 43. 44. | Change in reserve on account of change in valuation basis, (increase) or decrease (Exhibit 5A, Line 9999999, Column 4) | | |
| | Change in treasury stock (Page 3, Lines 36.1 and 36.2 Column 2 minus Column 1) | | |
| 46. 47 | Surplus (contributed to) withdrawn from Separate Accounts during period. Other changes in surplus in Separate Accounts statement | | |
| 48. | Change in surplus notes. | | |
| 49. 50 | Cumuliative effects of changes in accounting principles | | |
| • | 50.1 Paid in | | |
| | 50.2 Transferred from surplus (Stock Dividend) | | |
| 51. | Surplus adjustment: 51.1 Paid in. | | |
| | 51.2 Transferred to capital (Stock Dividend). | | |
| | 51.3 Transferred from capital. 51.4 Change in surplus as a result of reinsurance. | | |
| 52. | Dividends to stockholders. | (12,001,120) | (12,797,200) |
| 53. | Aggregate write-ins for gains and losses in surplus. | | |
| 54. | Net change in capital and surplus for the year (Line 37 through Line 53). | 9,454,094 | 8,029,933 |
| 55. | Capital and surplus, December 31, current year (Line 36 plus Line 54) (Page 3, Line 38) | 96,580,506 | 87,126,412 |
| | | | |
| | | | |
| DETA | ILS OF WRITE-INS | 0 440 | 4 645 |
| 08.30 08.30 | 1. Miscellaneous Income 2. | | |
| 08.30 08.30 08.30 | 1. Miscellaneous Income 2. 3. | | |
| 08.30 08.30 08.30 08.39 | 1. Miscellaneous Income 2. | | |
| 08.30 08.30 08.30 08.39 | 1. Miscellaneous Income 2. 3. 8. Summary of remaining write-ins for Line 8.3 from overflow page. | | |
| 08.30 08.30 08.39 08.39 2701. | 1. Miscellaneous Income 2. 3. 8. Summary of remaining write-ins for Line 8.3 from overflow page. 9. Totals (Line 08.301 through Line 08.303 plus Line 08.398) (Line 8.3 above) Reserve Adjustment on Modified Coinsurance Assumed. | | 1,645 |
| 08.30 08.30 08.30 08.39 | 1. Miscellaneous Income 2. 3. 8. Summary of remaining write-ins for Line 8.3 from overflow page. 9. Totals (Line 08.301 through Line 08.303 plus Line 08.398) (Line 8.3 above) Reserve Adjustment on Modified Coinsurance Assumed. | 2,118 | 1,645 |
| 08.30 08.30 08.39 08.39 2701. 2702. 2703. 2798. | 1. Miscellaneous Income 2. 3. 8. Summary of remaining write-ins for Line 8.3 from overflow page. 9. Totals (Line 08.301 through Line 08.303 plus Line 08.398) (Line 8.3 above) Reserve Adjustment on Modified Coinsurance Assumed. Summary of remaining write-ins for Line 27 from overflow page. | 2,118 | 1,645 |
| 08.30 08.30 08.39 08.39 2701. 2702. 2703. | 1. Miscellaneous Income 2 | 2,118 | 1,645 |
| 08.30 08.30 08.39 08.39 2701. 2702. 2703. 2798. | 1. Miscellaneous Income 2. 3. 8. Summary of remaining write-ins for Line 8.3 from overflow page. 9. Totals (Line 08.301 through Line 08.303 plus Line 08.398) (Line 8.3 above) Reserve Adjustment on Modified Coinsurance Assumed. Summary of remaining write-ins for Line 27 from overflow page. Totals (Line 2701 through Line 2703 plus Line 2798) (Line 27 above) | | 1,645 |
| 08.30 08.30 08.39 08.39 2701. 2702. 2703. 2798. 2799. | 1. Miscellaneous Income 2 | | 1,645 |
| 08.30 08.30 08.39 08.39 2701. 2702. 2703. 2798. 2799. | 1. Miscellaneous Income 2. 3. 8. Summary of remaining write-ins for Line 8.3 from overflow page. 9. Totals (Line 08.301 through Line 08.303 plus Line 08.398) (Line 8.3 above) Reserve Adjustment on Modified Coinsurance Assumed. Summary of remaining write-ins for Line 27 from overflow page. Totals (Line 2701 through Line 2703 plus Line 2798) (Line 27 above) None. Summary of remaining write-ins for Line 53 from overflow page. | (36,287) | 1,645 |
| 08.30 08.30 08.39 08.39 2701. 2702. 2703. 2798. 2799. 5301. 5302. 5303. | 1. Miscellaneous Income 2. 3. 8. Summary of remaining write-ins for Line 8.3 from overflow page. 9. Totals (Line 08.301 through Line 08.303 plus Line 08.398) (Line 8.3 above) Reserve Adjustment on Modified Coinsurance Assumed. Summary of remaining write-ins for Line 27 from overflow page Totals (Line 2701 through Line 2703 plus Line 2798) (Line 27 above) None | (36,287) | 1,645 |

CASH FLOW

| | | 1 | 2 |
|----------|--|--------------|-----------------------|
| | | Current Year | Prior Year |
| | Cash from Operations | | |
| | Premiums collected net of reinsurance | | 93,303,375 |
| 2. 3. | Net investment income | 30,941,965 | 29,624,709 244,748 |
| 4. | Total (Line 1 through Line 3) | 122,472,773 | 123,172,832 |
| 5. | Benefit and loss related payments | 40,266,892 | |
| 6. 7. | Net transfers to Separate Accounts, Segregated Accounts and Protected Cell Accounts Commissions, expenses paid and aggregate write-ins for deductions. | 29,028,269 | 28,843,096 |
| 8. | Dividends paid to policyholders Federal and foreign income taxes paid (recovered) net of \$ | 170,461 | 178,722 |
| 10. | Total (Line 5 through Line 9) | | |
| 11. | Net cash from operations (Line 4 minus Line 10) | 42,578,551 | 47,773,870 |
| | Cash from Investments | | |
| 12. | Proceeds from investments sold, matured or repaid: 12.1 Bonds | | 114,626,268 |
| | 12.2 Stocks 12.3 Mortgage loans | | |
| | 12.4 Real estate | | |
| | 12.5 Other invested assets | | |
| | The state of the s | | |
| | 12.8 Total investment proceeds (Line 12.1 through Line 12.7) | 140,159,570 | |
| 13. | Cost of investments acquired (long-term only): 13.1 Bonds | | |
| | 13.2 Stocks | 250,135 | |
| | 13.4 Real estate | | |
| | 13.7 Total investments acquired (Line 13.1 through Line 13.6) | | |
| 14. | Net increase (decrease) in contract loans and premium notes | | 418,846 |
| 15 | Net cash from investments (Line 12.8 minus Line 13.7 minus Line 14) | (22,991,252) | (33 080 445) |
| | Cash from Financing and Miscellaneous Sources | (==,001,=0=) | (66,000,110) |
| 16. | Cash provided (applied): | | |
| | 16.1 Surplus notes, capital notes 16.2 Capital and paid in surplus, less treasury stock | | |
| | 16.3 Borrowed funds | 143,540 | |
| | 16.5 Dividends to stockholders 16.6 Other cash provided (applied) | | |
| 17. | Net cash from financing and miscellaneous sources (Line 16.1 through Line 16.4 minus Line 16.5 plus Line 16.6) | (10,902,177) | (13,211,707) |
| | RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS | | |
| 18. | Net change in cash, cash equivalents and short-term investments (Line 11 plus Line 15 plus Line 17) | 8,685,122 | |
| 19. | Cash, cash equivalents and short-term investments: 19.1 Beginning of year | Q 8Q1 522 | |
| | 19.2 End of year (Line 18 plus Line 19.1) | 18,576,655 | 9,891,533 |
| Note | : Supplemental disclosures of cash flow information for non-cash transactions: | | |
| 20.0 | 01 None | | |
| 20.0 | 03 | | |
| 20.0 | 05 | | |
| 20.0 | | | |
| 20.0 | 08 | | |
| 20.0 | | | |
| | | | |

G

ANALYSIS OF OPERATIONS BY LINES OF BUSINESS

| | 1 | 2 | Ordinary | | | 6 | Group | | | Accident and Health | | 12 |
|--|---|--------------------|---|-------------------------|----------------------------|------------------------|------------------|-----------|-------|------------------------|----------|---------------------------|
| | | | 3 | 4 | 5 | Credit Life | 7 Life | 8 | 9 | 10 Credit | 11 | Aggregate of All Other |
| | Total | Industrial Life | Life Insurance | Individual Annuities | Supplementary Contracts | (Group and Individual) | Insurance (a) | Annuities | Group | (Group and Individual) | Other | Lines of Business |
| Premiums and annuity considerations for life and accident and health contracts | 89,872,696 | | 89,426,618 | 52,289 | | | (\$) | | | | 393,789 | |
| Considerations for supplementary contracts with life contingencies Net investment income | | | 24,552,907 | 291,024 | | | | | | | 87,755 | 4.703.904 |
| Net investment income Amortization of Interest Maintenance Reserve (IMR) Separate Accounts net gain from operations excluding unrealized gains or losses. | 381,262 | | 315,737 | 3,742 | | | | | | | | |
| Commissions and expense allowances on reinsurance ceded. Reserve adjustments on reinsurance ceded. | 234,329 | | 233,446 | 883 | | | | | | | | |
| Miscellaneous Income: 8.1 Fees associated with income from investment management, administration and contract guarantees from | | | | | | | | | | | | |
| Separate Accounts 8.2 Charges and fees for deposit-type contracts 8.3 Aggregate write-ins for miscellaneous income | 2,118 | | | | | | | | | | | |
| | | | | 047 000 | 04.044 | | | | | | 400.070 | 4.704.004 |
| 9. Totals (Line 1 to Line 8.3) | 120, 156, 841 | | 114,530,826 | 347,938 | 31,011 | | | | | | 482,672 | 4,764,394 |
| 11. Matured endowments (excluding guaranteed annual pure endowments) | 22,431,342 | | 22,431,342 105,238 | 64,077 | | | | | | | | |
| Annuity benefits Disability benefits and benefits under accident and health contracts Coupons, guaranteed annual pure endowments and similar benefits. | 64,077 2,918,058 11,066 | | 2,746,809 11,066 | | | | | | | | 171,249 | |
| Source and adjustments and withdrawals for life contracts. Group conversions. Interest and adjustments on contract or deposit-type contract funds. | 14,136,898 | | 14,014,142 | 122,756 | | | | | | | | |
| Interest and adjustments on contract or deposit-type contract funds Payments on supplementary contracts with life contingencies Increase in aggregate reserves for life and accident and health contracts. | 202,264 | | 202,264 | | 49 065 | | | | | | | |
| Increase in aggregate reserves for life and accident and health contracts. | 49,065 | | 21,046,499 | 70,782 | 49,065 (17,273) | | | | | | (43,117) | |
| 20. Totals (Line 10 to Line 19). 21. Commissions on premiums, annuity considerations and deposit-type contract funds (direct business only). | 60,974,899 | | 60,557,360 14,957,366 9,266 10,000,120 2,768,079 (626,033) | 257,615 | 31,792 | | | | | | 128,132 | |
| Commissions and expense allowances on reinsurance assumed General insurance expenses | 9,266 10,063,410 2,787,762 (626,033) | | 9,266 | 30,380 | 2 708 | | | | | | 30.202 | |
| Commissions and expense allowances on reinsurance assumed | 2,787,762 | | 2,768,079 (626,033) | | 750 | | | | | | 10,524 | |
| Net transfers to or (from) Separate Accounts net of reinsurance Aggregate write-ins for deductions | (36,287) | | (36,287) | | | | | | | | | |
| 28. Totals (Line 20 to Line 27) | 88, 157, 549 | | 87,629,871 | 296,404 | 35,250 | | | | | | 196,024 | |
| 29. Net gain from operations before dividends to policyholders and federal | 04 000 000 | | 00 000 055 | 54 504 | (4.000) | | | | | | 000.040 | 4 704 004 |
| income taxes (Line 9 minus Line 28) 30. Dividends to policyholders. | 31,999,292 167,853 | | 26,900,955 167,853 | 51,534 | (4,239) | | | | | | 286,648 | 4,764,394 |
| 31. Net gain from operations after dividends to policyholders and before federal income taxes (Line 29 minus Line 30). | 24 024 420 | | 26 722 102 | E4 E24 | (4.220) | | | | | | 286,648 | 4,764,394 |
| (Linē 29 minus Line 30). 32. Federal income taxes incurred (excluding tax on capital gains) | 31,831,439 10,780,837 | | 26,733,102 9,054,106 | 51,534 17,454 | (4,239) (1,436) | | | | | | 97,083 | 1,613,630 |
| Net gain from operations after dividends to policyholders and federal income taxes and before realized capital gains or (losses) (Line 31 minus Line 32) | 21.050.602 | | 17.678.996 | 34.080 | (2,803) | | | | | | 189.565 | 3,150,764 |
| | , , | | | | (, , | | | | | | | , , |
| DETAILS OF WRITE-INS 08.301. Miscellaneous income. | 2,118 | | 2,118 | | | | | | | | | |
| 08.302. 08.303. | | | | | | | | | | | | |
| 08.398. Summary of remaining write-ins for Line 8.3 from overflow page. 08.399. Totals (Line 08.301 through Line 08.303 plus Line 08.398) (Line 8.3 above) | | | 2,118 | | | | | | | | | |
| 2701. Reserve Adjustment on Modified Coinsurance Assumed | (36,287) | | (36,287) | | | | | | | | | |
| | | | | | | | | | | | | |
| 2703. 2798. Summary of remaining write-ins for Line 27 from overflow page 2799. Totals (Line 2701 through Line 2703 plus Line 2798) (Line 27 above) | (36,287) | | (36,287) | | | | | | | | | |
| (a) Includes the following amounts for FEGLI/SGLI: Line 1, Line 10 | , Line 16 | , | Line 23 | , Lin | e 24 | | | | | | | |

ANALYSIS OF INCREASE IN RESERVES DURING THE YEAR

| | 1 | 2 | Ordinary | | | 6 | Gro | oup |
|---|-------------|--------------------|------------------------|------------------------------|---------------------------------|--|------------------------|----------------|
| | Total | Industrial Life | 3 Life Insurance | 4 Individual Annuities | 5 Supplementary Contracts | Credit Life (Group and Individual) | 7 Life Insurance | 8 Annuities |
| Involving Life or Disability Contingencies (Reserves) (Net of Reinsurance Ceded) | | | | | | | | |
| 1. Reserve December 31, prior year | 474,829,843 | | 468,923,047 | 5,647,449 | 259,347 | | | |
| 2. Tabular net premiums or considerations | 70,795,451 | | 70,743,162 | 52,289 | | | | |
| Present value of disability claims incurred | 889,299 | | 889,299 | | XXX | | | |
| 4. Tabular interest | 23,234,460 | | 22,983,623 | 238,274 | 12,563 | | | |
| 5. Tabular less actual reserve released | 2,049,114 | | 2,062,831 | (32,946) | 19,229 | | | |
| 6. Increase in reserve on account of change in valuation basis | | | | | | | | |
| 7. Other increases (net) | | | | | | | | |
| 8. Totals (Line 1 to Line 7) | 571,798,167 | | 565,601,962 | 5,905,066 | 291,139 | | | |
| 9. Tabular cost | 49,376,509 | | 49,376,509 | | XXX | | | |
| 10. Reserves released by death | 4,616,931 | | 4,616,931 | XXX | xxx | | | XXX |
| 11. Reserves released by other terminations (net) | 19,014,920 | | 18,892,162 | 122,758 | | | | |
| 12. Annuity, supplementary contract, and disability payments involving life contingencies | 2,859,951 | | 2,746,809 | 64,077 | 49,065 | | | |
| 13. Net transfers to or (from) Separate Accounts | | | | | | | | |
| 14. Total deductions (Line 9 to Line 13) | 75,868,311 | | 75,632,411 | 186,835 | 49,065 | | | |
| 15. Reserve December 31, current year | 495,929,856 | | 489,969,551 | 5,718,231 | 242,074 | | | |

EXHIBIT OF NET INVESTMENT INCOME

| | 1 | 2 |
|--|---|---------------------------|
| | Collected During Year | Earned During Year |
| 1. U.S. Government bonds | | |
| 1.1 Bonds exempt from U.S. tax 1.2 Other bonds (unaffiliated) | (a) 15,391,746 | 15,392,165 |
| 1.3 Bonds of affiliates 2.1 Preferred stocks (unaffiliated) | | |
| Preferred stocks of affiliates Common stocks (unaffiliated) | | |
| 2.21 Common stocks of affiliates . 3. Mortgage loans | | |
| 4. Real estate | | 2,377,733 |
| 5. Contract loans Cash, cash equivalents and short-term investments | | 263,037 |
| 7. Derivative instruments 8. Other invested assets | | |
| 9. Aggregate write-ins for investment income 10. Total gross investment income | | |
| 11. Investment expenses 12. Investment taxes, licenses and fees, excluding federal income taxes 13. Interest expense | | (g) 257,117 |
| Depreciation on real estate and other invested assets Aggregate write-ins for deductions from investment income | | (i) 545,301 |
| 16. Totals deductions (Line 11 through Line 15) 17. Net investment income (Line 10 minus Line 16) | | 1,739,575 |
| DETAILS OF WRITE-INS 0901. Interest on modified coinsurance reserves 0902. Interest on agent balances and loans on personal security 0903. Miscellaneous investment income | 6,721 | 6,721 |
| 0998. Summary of remaining write-ins for Line 9 from overflow page 0999. Totals (Line 0901 through Line 0903 plus Line 0998) (Line 9 above) | | 1 |
| 1501 . None | | |
| (a) Includes \$ | penses and \$invenceme taxes, attributable to segregate plus notes and \$inte | estment ed and rest |

EXHIBIT OF CAPITAL GAINS (LOSSES)

| | 1 | 2 | 3 | 4 | 5 |
|--|---|-------------------------------|---|---|---|
| | Realized Gain (Loss) on Sales or Maturity | Other Realized Adjustments | Total Realized Capital Gain (Loss) (Cols. 1 + 2) | Change in Unrealized Capital Gain (Loss) | Change in Unrealized Foreign Exchange Capital Gain (Loss) |
| 1. U.S. Government bonds | | | 222,489 | | |
| 1.1 Bonds exempt from U.S. tax 1.2 Other bonds (unaffiliated) 1.3 Bonds of affiliates | 136,550 | | 136,550 | | |
| 2.1 Preferred stocks (unaffiliated) 2.11 Preferred stocks of affiliates 2.2 Common stocks (unaffiliated) | | | | 20,585 | |
| 2.21 Common stocks of affiliates Mortgage loans Real estate | | | | | |
| Contract loans Cash, cash equivalents and short-term investments Derivative instruments | | | | | |
| Other invested assets Aggregate write-ins for capital gains (losses) | | | | | |
| 10. Total capital gains (losses) | | | 359,039 | 20,585 | |
| DETAILS OF WRITE-INS 1901 None | | | | | |
| 902 | | | | | |
| | | | | | |

EXHIBIT 1 - PART 1 - PREMIUMS AND ANNUITY CONSIDERATIONS FOR LIFE AND ACCIDENT AND HEALTH CONTRACTS

| | 1 | 2 | Ordir | nary | 5 | Gr | oup | | Accident and Health | | 11 |
|--|------------|--------------------|------------------------|------------------------------|--|------------------------|----------------|------------|--|-------------|---|
| | Total | Industrial Life | 3 Life Insurance | 4 Individual Annuities | Credit Life (Group and Individual) | 6 Life Insurance | 7 Annuities | 8 Group | 9 Credit (Group and Individual) | 10 Other | Aggregate of All Other Lines of Business |
| FIRST YEAR (other than single) | | | | | | | | | | | |
| Uncollected | | | 128,011 | | | | | | | | |
| . Deferred and accrued | | | 3,489,186 | | | | | | | | |
| Deferred, accrued and uncollected: A Bisset | 2 047 544 | | 2 047 544 | | | | | | | | |
| 3.1 Direct | | | 3,617,514 | | | 1 | I | | | | |
| 3.2 Reinsurance assumed 3.3 Reinsurance ceded | | | 4 | | | 1 | | | | | |
| 3.4 Net (Line 1 plus Line 2) | | | | | | | | | | | |
| | | | 71,911 | | | | | | | | |
| Advance | | | | | | | | | | | |
| Line 3.4 minus Line 4 | | | 3,545,286 | | | | | | | | |
| Collected during year: | 0.000.050 | | 0 000 050 | | | | | | | | |
| 6.1 Direct | | | 8,633,358 | | | | | | | | |
| 6.2 Reinsurance assumed | | | | | | 1 | I | | | | |
| 6.3 Reinsurance ceded | | | 4,099 | | | | | | | | |
| 6.4 Net | | | | | | | | | | | |
| Line 5 plus Line 6.4 | 12,174,545 | | 12,174,545 | | | | I | | | | |
| Prior year (uncollected plus deferred and accrued minus advance) | | | 4,528,095 | | | | | | | | |
| First year premiums and considerations: | | | | | | | | | | | |
| 9.1 Direct | 7,650,476 | | 7,650,476 | | | | | | | | |
| 9.2 Reinsurance assumed | | | 4 | | | 1 | I | | | | |
| 9.3 Reinsurance ceded | | | | | | | | | | | |
| 9.4 Net (Line 7 minus Line 8) | | | 7,646,450 | | | | | | | | |
| SINGLE | | | | | | | | | | | |
| Single premiums and considerations: | | | | | | | | | | | |
| 10.1 Direct | | | 35,109 | | | | | | | | |
| 10.2 Reinsurance assumed | | | | | | | | | | | |
| 10.3 Reinsurance ceded | | | 11,308 | | | | | | | | |
| 10.4 Net | | | 23,801 | | | | | | | | |
| RENEWAL | | | | | | | | | | | |
| Uncollected | | | 971,606 | | | | | | | 3,920 | |
| Deferred and accrued | 35,247,796 | | 35,247,796 | | | | | | | | |
| Deferred, accrued and uncollected: | | | | | | | | | | | |
| 13. 1 Direct | | | 36,947,153 | | | | | | | 3,920 | |
| 13.2 Reinsurance assumed | | | 186,523 | | | | | | | | |
| 13.3 Reinsurance ceded | | | 914,274 | | | | | | | | |
| 13.4 Net (Line 11 plus Line 12) | | | 36,219,402 | | | | | | | 3,920 | |
| Advance ` | 1,794,752 | | 1,794,752 | | | | | | | | |
| Line 13.4 minus Line 14 | | | 34,424,650 | | | 1 | | | | 3,920 | |
| Collected during year: | | | , , , , | | | | | | | · · | |
| 16.1 Direct | 85.550.952 | 1 | 85 . 104 . 394 | 53.412 | | | | | | 393,146 | 1 |
| 16.2 Reinsurance assumed | | | 460,694 | | | 1 | I | | | 1 | |
| 16.3 Reinsurance ceded | | | 3,387,228 | 1,123 | | | | | | | |
| 16.4 Net | | | 82,177,860 | 52,289 | | | | | | | |
| Line 15 plus Line 16.4 | | | 116,602,510 | 52,289 | | | | | 1 | 397,066 | |
| Prior year (uncollected plus deferred and accrued minus advance) | | | 34,846,142 | | | 1 | | | | 3,277 | |
| Renewal premiums and considerations: | | | 04,040,142 | | | | | | | | |
| 19.1 Direct | 85 142 456 | | 84.695.255 | 53,412 | | | | | | 393.789 | |
| 19.2 Reinsurance assumed | | | 450.428 | | | 1 | | | | 000,700 | |
| 19.3 Reinsurance ceded | | | 3,389,315 | | | | | | | | |
| 19.4 Net (Line 17 minus Line 18) | 82 202 446 | | | 52,289 | | | | | | 393,789 | |
| TOTAL | | | 01,700,000 | 02,200 | | | | | | 555,765 | |
| . Total premiums and annuity considerations: | | | | | | | | | | | |
| 20.1 Direct | | | 92,380,840 | 53,412 | | | | | | 393,789 | |
| 20.2 Reinsurance assumed | | | 450,432 | | | | | | | | |
| 20.3 Reinsurance ceded | | | 3,404,653 | 1,123 | | | | | | | |
| | | | , , , , , , , | | 1 | | | | | | 1 |
| 20.4 Net (Lines 9.4 plus 10.4 plus 19.4) | | [| 89,426,619 | 52,289 | 1 | 1 | | | | 393,789 | |

5

EXHIBIT 1 - PART 2 - DIVIDENDS AND COUPONS APPLIED, REINSURANCE COMMISSIONS AND EXPENSE ALLOWANCES AND COMMISSIONS INCURRED (direct business only)

| | 1 2 Ordinary 5 Gro | | Group Accident and Health | | | | 11 | | | | |
|---|--------------------|------------|---------------------------|-----------------|---------------------------|-----------|-----------|-------|---------------------------|--------|---------------------------------|
| | | Industrial | 3 Life | 4 Individual | Credit Life (Group and | 6 Life | 7 | 8 | 9 Credit (Group and | 10 | Aggregate of All Other Lines |
| | Total | Life | Insurance | Annuities | Individual) | Insurance | Annuities | Group | Individual) | Other | of Business |
| DIVIDENDS AND COUPONS APPLIED (included in Part 1) | | | | | | | | | | | |
| 21. To pay renewal premiums. | | | | | | | | | | | |
| 22. All other | 37,528 | | 37,528 | | | | | | | | |
| REINSURANCE COMMISSIONS AND EXPENSE ALLOWANCES INCURRED | | | | | | | | | | | |
| 23. First year (other than single): | | | | | | | | | | | |
| 23.1 Reinsurance ceded | 1,474 | | 1,474 | | | | | | | | |
| 23.2 Reinsurance assumed | | | | | | | | | | | |
| 23.3 Net ceded less assumed | 1,474 | | 1,474 | | | | | | | | |
| 24. Single: | | | | | | | | | | | |
| 24.1 Reinsurance ceded | | | | | | | | | | | |
| 24.2 Reinsurance assumed | | | | | | | | | | | |
| 24.3 Net ceded less assumed | | | | | | | | | | | |
| 25. Renewal: | | | | | | | | | | | |
| 25.1 Reinsurance ceded. | 232,855 | | 231,972 | 883 | | | | | | | |
| 25.2 Reinsurance assumed | 9,266 | | 9,266 | | | | | | | | |
| 25.3 Net ceded less assumed | 223,589 | | 222,706 | 883 | | | | | | | |
| 26. Totals: | | | | | | | | | | | |
| 26.1 Reinsurance ceded (Page 6, Line 6). | 234,329 | | 233,446 | 883 | | | | | | | |
| 26.2 Reinsurance assumed (Page 6, Line 22) | 9,266 | | 9,266 | | | | | | | | |
| 26.3 Net ceded less assumed | 225,063 | | 224,180 | 883 | | | | | | | |
| COMMISSIONS INCURRED (direct business only) | | | | | | | | | | | |
| 27. First year (other than single) | 7,963,674 | | 7,963,674 | | | | | | | | |
| 28. Single | | | | | | | | | | | |
| 29. Renewal | 7,020,858 | | 6,993,692 | | | | | | | 27,166 | |
| 30. Deposit-type contract funds | | | | | | | | | | | |
| 31. Totals (to agree with Page 6, Line 21) | 14,984,532 | | 14,957,366 | | | | | | | 27.166 | |
| | 11,001,002 | | 11,001,000 | | | | | | | 27,100 | |

EXHIBIT 2 - GENERAL EXPENSES

| | | Insu | | 5 | 6 | |
|---|--|--------------------------|--------------------------|-----------------------------|----------------------|--|
| | 1 | | ent and alth | 4 | | |
| | Life | 2 Cost Containment | 3 All Other | All Other Lines of Business | Investment | Total |
| 1. Rent 2. Salaries and wages 3.11 Contributions for benefit plans for employees 3.12 Contributions for benefit plans for agents 3.21 Payments to employees under non-funded benefit plans. | | | | | | |
| 3.22 Payments to agents under non-tunded benefit plans 3.31 Other employee welfare 3.32 Other agent welfare 4.1 Legal fees and expenses | 519,444 22,073 | | 2,610 | | 27,477 | 549,531 22,184 |
| 4.2 Integral examination rees 4.3 Inspection report fees 4.4 Fees of public accountants and consulting actuaries 4.5 Expense of investigation and settlement of policy claims 5.1 Traveling expenses 5.2 Advertising 5.3 Postage, express, telegraph and telephone | | | | | 7 045 | |
| 5.4 Printing and stationery 5.5 Cost or depreciation of furniture and equipment 5.6 Rental of equipment 5.7 Cost or depreciation of EDP equipment and software 6.1 Books and periodicals | 136,275 255,652 2,131 241,271 | | | | 3,512 6,588 55 | 140,472 263,525 2,197 248,701 |
| 6.3 Insurance, except on real estate 6.4 Miscellaneous losses 6.5 Collection and bank service charges 6.6 Sundry general expenses | 35,715 | | 180 541 449 152 | | 200 756 | 35,895 108,050 92,582 81,643 |
| 7.1 Agency expense allowance 7.2 Agents' balances charged off (less \$recovered) 7.3 Agency conferences other than local meetings 9.1 Real estate expenses 9.2 Investment expenses not included elsewhere 9.3 Aggregate write-ins for expenses | 2,007,490 | | | | | 2,007,490 |
| General expenses incurred General expenses unpaid December 31, prior year General expenses unpaid December 31, current year Amounts receivable relating to uninsured plans, prior year Amounts receivable relating to uninsured plans, current year | 10,033,208 518,948 607,985 | | 30,202 | | 937,157 | (a)11,000,567 518,948 607,985 |
| 15. General expenses paid during year (Lines 10 + 11 - 12 - 13 + 14) | 9,944,171 | | 30,202 | | 937,157 | 10,911,530 |
| DETAILS OF WRITE-INS 09.301. Contributions and donations 09.302. Reimbursement from affiliate company 09.303. | | | | | | |
| 09.398. Summary of remaining write-ins for Line 9.3 from overflow page 09.399. Totals (Line 09.301 through Line 09.303 plus Line 09.388) (Line 9.3 above) | 2,857,493 | | | | | 2,857,493 |

EXHIBIT 3 - TAXES, LICENSES AND FEES (EXCLUDING FEDERAL INCOME TAXES)

| | | Insurance | | 4 | 5 |
|---|--|------------------------------|-------------------------------------|------------------------------------|---|
| | 1 Life | 2 Accident and Health | 3 All Other Lines of Business | Investment | Total |
| 1. Real estate taxes 2. State insurance department licenses and fees 3. State taxes on premiums 4. Other state taxes, including \$ for employee benefits 5. U.S. Social Security taxes 6. All other taxes | 109,674 1,778,913 83,137 199,002 606,512 | 551 8,539 418 1,000 | | 232,794 13,631 10,526 166 | 232,794 110,225 1,787,452 97,186 210,528 606,694 |
| Taxes, licenses and fees incurred Taxes, licenses and fees unpaid December 31, prior year Taxes, licenses and fees unpaid December 31, current year | 2,777,238 959,426 1,359,553 | 10,524 | | 257,117 | 3,044,879 959,426 1,359,553 |
| 10. Taxes, licenses and fees paid during year (Line 7 plus Line 8 minus Line 9) | 2,377,111 | 10,524 | | 257,117 | 2,644,752 |

EXHIBIT 4 - DIVIDENDS OR REFUNDS

| | 1 | 2 |
|--|----------|------------------------|
| | Life | Accident and Health |
| Applied to pay renewal premiums Applied to shorten the endowment or premium-paying period Applied to provide paid-up additions Applied to provide paid-up annuities | 36,929 | |
| 5. Total Line 1 through Line 4 6. Paid-in cash 7. Left on deposit 8. Aggregate write-ins for dividend or refund options | 17,432 | |
| 9. Total Line 5 through Line 8. 10. Amount due and unpaid 11. Provision for dividends or refunds payable in the following calender year 12. Terminal dividends 13. Provision for deferred dividend contracts 14. Amount provisionally held for deferred dividend policies not included in Line 13. | 169,126 | |
| 15. Total Line 10 through Line 14. 16. Total from prior year | | |
| 17. Total dividends or refunds (Line 9 plus Line 15 minus Line 16) | 167,853 | |
| DETAILS OF WRITE-INS 0801. Dividends coinsured 0802. 0803. 0898. Summary of remaining write-ins for Line 8 from overflow page 0899. Totals (Line 0801 through Line 0803 plus Line 0898) (Line 8 above) | | |
| 10033. Totals (Line 000) tillough Line 0000 plus Line 0030) (Line 0 a000/e) | (41,343) | |

EXHIBIT 5 - AGGREGATE RESERVE FOR LIFE CONTRACTS

| 1 Valuation Standard | 2 Total | 3 Industrial | 4 Ordinary | 5 Credit (Group and Individual) | 6 Group |
|--|------------------------|-----------------|---------------------------------------|---------------------------------------|------------|
| (Gross) - Life Insurance 41 CSO 2.5% NLP (ALB) | 7.415 | | 7.415 | | |
| 41 CSO 3.0% CRVM CRF 58-65 41 CSO 3.0% NLP CRF 58-65 | 255, 104 | | | | |
| 58 CET 3.5% NLP CRF | | | | | |
| 58 CET 4.0% NLP CRF 81-85 58 CET 4.5% NLP CRF 81-86 | | | | | |
| 58 CET 5.5% NLP CRF 70-81 | | | 659,000 | | |
| 58 CSO 2. 5% NLP CRF 74-74 58 CSO 3. 0% CRVM CRF 64-88 58 CSO 3. 0% MOD CRF 66-85 | 5,538,353 | | | | |
| 58 CSO 3 .0% NLP CRF 74-88 58 CSO 3 .5% CRVM CRF 65-88 58 CSO 3 .5% NLP CRF 65-88 | | | 19,116,330 | | |
| 58 CSO 3.5% NLP CRF 65-88 58 CSO 4.0% CRVM CRF 78-87 | 1,033,454 54,270 | | 1,033,454 | | |
| 58 CSO 4.0% NLP CRF85-85 | | | | | |
| 58 CSO 4.5% NLP CRF | | | | | |
| 58 CSO 5.5% NLP CRF | 2,348,350 | | | | |
| 80 CET 4.5% NLP CRF 85-05 80 CET 4.5/4.0% NLP CRF 95-05 80 CET 5.0% NLP CRF 86-94 | | | | | |
| 80 CET 5.0% NLP CRF | 1,791 | | 1,791 | | |
| 80 CET 5.5/4.0% NLP CRF 87-92 | | | | | |
| 80 CSO 4.0% CRVM IDB | | | 25,348,435 | | |
| 80 CSO 4.5% CRVM IDB | 97,654,682 | | | | |
| 80 CSO 4.5/4.0% CRVM IDB 95-05 80 CSO 4.5/4.0% NLP IDB 95-05 | 944,953 | | | | |
| 80 CSO 5.0% CRVM CRF 86-94 80 CSO 5.0% NLP CRF 86-94 | | | 9,236,013 | | |
| 80 CSO 5.0/4.0% CRVM CRF 93-94 80 CSO 5.0/4.0% NLP CRF 93-94 80 CSO 5.5% CRVM CRF 85-92 | | | | | |
| 80 CSO 5 0/4 0% NLP CRF 93-94 80 CSO 5 5% CRVM CRF 85-92 80 CSO 5 5% NLP CRF 85-92 80 CSO 5 5/4 0% CRVM CRF 83-92 | | | 27,077,233 2,372,987 60.962.341 | | |
| 80 CSO 5 .5/14 .0% NLP CRF 81-92 80 CSO 6 .0% CRVM CRF 83-91 | | | 3,234,291 | | |
| 80 CSO 6.0% NLP CRF 86-91 | | | | | |
| 2001 CSO 4. 0% CRVM IDB | 1,198,862 1,826,662 | | 1,198,862 1,826,662 488,421,932 | | |
| | | | | | |
| 019998 - Reinsurance ceded - Life Insurance | | | | | |
| 0199999 - TOTALS (Net) - Life Insurance | 455,429,921 | | 455,429,921 | ••••• | |
| INTEREST ACCUMULATION 3.5% DEF | | | | | |
| FPDA 4.5% DEF SPDA 4.5% DEF | | | 2,898,578 | | |
| 37 SA 3.0% IMM | | | | | |
| a-2000 5 . 25% IMM a-2000 5 . 5% IMM | 61.630 | | 61,630 16,127 | | |
| 0299997 - TOTALS (Gross) - Annuities (excluding supplementary contracts with life contingencies) | 5,930,906 | | 5,930,906 | | |
| 0299998 - Reinsurance ceded - Annuities (excluding supplementary contracts with life contingencies) | 212,675 | | 212,675 | | |
| 0299999 - TOTALS (Net) - Annuities (excluding supplementary contracts with life contingencies) | 5,718,231 | | 5,718,231 | | |
| (Gross) - Supplementary Contracts with Life Contingencies 37 SA 3.0% IMM | 7/ /20 | | 7/ /20 | | |
| 71 IAM 6 5% IMM | 1 504 | | 1 504 | | |
| 71 IAM 7 .5% IMM 83-a 6 .25% IMM 83-a 6 .5% IMM | 12/ 614 | | 12/ 614 | | |
| a-2000 5.5% IMM 030007 - TOTALS (Gross) - Supplementary Contracts with Life | 21,078 | | 21,078 | | |
| Contingencies | 242,074 | | 242,074 | | |
| 0399999 - TOTALS (Net) - Supplementary Contracts with Life Contingencies (Gross) - Accidental Death Benefits | 242,074 | | 242,074 | | |
| (Gross) - Accidental Death Benefits 59 ADB 3.0% NLP 0499997 - TOTALS (Gross) - Accidental Death Benefits | | | 26,805 26,805 | | |
| 0499998 - Reinsurance ceded - Accidental Death Benefits | | | | | |
| 0499999 - TOTALS (Net) - Accidental Death Benefits | | | | | |
| (Gross) - Disability - Active Lives | ეტი ეტი | | 202 202 | | |
| (Gross) - Disability - Active Lives 52 DIS / 58 CSO 3.0% NLP 52 DIS / 80 CSO 4.0% NLP 52 DIS / 80 CSO 4.5% NLP | 10 063 439 | | 10 063 1/38 | | |
| 52 DIS / 80 CSO 4.5% NLP 52 DIS / 2001 CSO 4.0% NLP LTC 4.0% FPT | 45,114 | | 45,114 | | |
| LTC 4.5% FPT 0599997 - TOTALS (Gross) - Disability - Active Lives | | | 610.160 | | |
| 0599998 - Reinsurance ceded - Disability - Active Lives | | | | | |
| 0599999 - TOTALS (Net) - Disability - Active Lives | 11,864,457 | | 11,864,457 | | |
| (Gross) - Disability - Disabled Lives | 14 245 426 | | 14 245 426 | | |
| (Gross) - Disability - Disabled Lives 52 DIS / 58 CSO 3.0% NLP 52 DIS / 58 CSO 4.0% NLP 52 DIS / 58 CSO 4.5% NLP | 3,235,496 2,945,303 | | 3,235,496 2,945,303 | | |
| LTC 4/0% NLP 0699997 - TOTALS (Gross) - Disability - Disabled Lives | | | 30,189 20,456,414 | | |
| 0699998 - Reinsurance ceded - Disability - Disabled Lives | | | | | |
| 0699999 - TOTALS (Net) - Disability - Disabled Lives | 19,194,818 | | 19,194,818 | | |
| | | | | | |

ANNUAL STATEMENT FOR THE YEAR 2008 OF THE Ozark National Life Insurance Company

EXHIBIT 5 - AGGREGATE RESERVE FOR LIFE CONTRACTS

| | 2 | 3 | 4 | 5 | 6 |
|---|------------------------|------------|------------------------|----------------------------------|-------|
| Valuation Standard | Total | Industrial | Ordinary | Credit (Group and Individual) | Group |
| (Gross) - Miscellaneous Reserves 0700002 Nondeduction 0799997 - TOTALS (Gross) - Miscellaneous Reserves | 3,732,205 3,732,205 | | 3,732,205 3,732,205 | | |
| 0799998 - Reinsurance ceded - Miscellaneous Reserves | | | | | |
| 0799999 - TOTALS (Net) - Miscellaneous Reserves | | | | | |
| 9999999 - TOTALS (Net) - Page 3 Line 1 | 495 929 856 | | 495 929 856 | | |

ANNUAL STATEMENT FOR THE YEAR 2008 OF THE Ozark National Life Insurance Company

EXHIBIT 5 - INTERROGATORIES

| 1 1 | Has the reporting entity ever issued both participating and non-participating contracts? | Yes (X) No () |
|-----|---|----------------|
| | If not, state which kind is issued. | 100 (A) NO () |
| | · · · · · · · · · · · · · · · · · · · | |
| 2.1 | Does the reporting entity at present issue both participating and non-participating contracts? | Yes () No (X) |
| 2.2 | If not, state which kind is issued. | |
| | Non-Participating | |
| 3. | Does the reporting entity at present issue or have in force contracts that contain non-guaranteed elements? If so, attach a statement that contains the determination procedures, answers to the interrogatories and an actuarial opinion as described in the instructions. | Yes (X) No () |
| 4. | Has the reporting entity any assessment or stipulated premium contracts in force? If so, state: | Yes () No (X) |
| 4.1 | Amount of insurance? | \$ |
| 4.2 | Amount of reserve? | \$ |
| 4.3 | Basis of reserve: | |
| 4.4 | Basis of regular assessments: | |
| 4.5 | Basis of special assessments: | |
| | A | ٥ |
| | Assessments collected during the year: | \$ |
| 5. | If the contract loan interest rate guaranteed in any one or more of its currently issued contracts is less than 5%, not in advance, state the contract loan rate guarantees on any such contracts. | |
| | None | |
| 6. | Does the reporting entity hold reserves for any annuity contracts that are less than the reserves that would be held on a standard basis? | Yes () No (X) |
| 6.1 | If so, state the amount of reserve on such contracts on the basis actually held: | \$ |
| 6.2 | That would have been held (on an exact or approximate basis) using the actual ages of the annuitants; the interest rate(s) used in 6. 1; and the same mortality basis used by the reporting entity for the valuation of comparable annuity benefits issued to standard lives. If the reporting entity has no comparable annuity benefits for standard lives to be valued, the mortality basis shall be the table most recently approved by the state of domicile for valuing individual annuity benefits: | \$ |
| | Attach statement of methods employed in their valuation. | |
| 7. | Does the reporting entity have any Synthetic GIC contracts or agreements in effect as of December 31 of the current year? | Yes () No (X) |
| 7.1 | If yes, state the total dollar amount of assets covered by these contracts or agreements: | \$ |
| 7.2 | Specify the basis (fair value, amortized cost, etc.) for determining the amount. | |
| 7.3 | State the amount of reserves established for this business: | \$ |
| 7.4 | Identify where the reserves are reported in the blank. | |
| | | |

EXHIBIT 5A - CHANGES IN BASES OF VALUATION DURING THE YEAR

| 1 | Valuatio | on Basis | 4 Increase in |
|--------------------------------|--------------|------------|-------------------|
| Description of Valuation Class | 2 | 3 | Actuarial Reserve |
| | Changed From | Changed To | Due to Change |

NONE

EXHIBIT 6 - AGGREGATES RESERVES FOR ACCIDENT AND HEALTH CONTRACTS

| | 1 2 3 4 | | | 4 | | 0 | Other Individual Contracts | | | | |
|---|-----------|------------------------------|--|---------------------------|---------------------|------------------------------|--|-----------------------------|-------------------|--|--|
| | Total | Group Accident and Health | Credit Accident and Health (Group and Individual) | Collectively Renewable | 5 Non-Cancelable | 6 Guaranteed Renewable | 7 Non-Renewable for Stated Reasons Only | 8 Other Accident Only | 9 All Other | | |
| ACTIVE LIFE RESERVE | | | | | | | | | | | |
| Additional actuarial reserves - Asset/Liability analysis Reserve for future contingent benefits. Reserve for rate credits | 1,542,911 | | | | | 149,134 1,542,911 | | | | | |
| 7. Totals (Gross) | 1,692,045 | | | | | 1,692,045 | | | | | |
| 9. Totals (Net) | | | | | | 1,692,045 | | | | | |
| CLAIM RESERVE | | | | | | | | | | | |
| | | | | | | | | | | | |
| 13. Aggregate write-ins for reserves. | | | | | | | | | | | |
| 14. Totals (Gross) | | | | | | | | | | | |
| 16. Totals (Net) | | | | | | | | | | | |
| 17. TOTAL (Net) | 1,692,045 | | | | | 1,692,045 | | | | | |
| 18. TABULAR FUND INTEREST | 46,451 | | | | | 46,451 | | | | | |
| DETAILS OF WRITE-INS 0601. None | | | | | | | | | | | |
| 0603 | | | | | | | | | | | |
| 1301. None | | | | | | | | | | | |
| 1303. 1398. Summary of remaining write-ins for Line 13 from overflow page. 1399. Totals (Lines 1301 through 1303 plus 1398) (Line 13 above) | | | | | | | | | | | |

⁽a) Attach statement as to valuation standard used in calculating this reserve, specifying reserve bases, interest rates and methods.

-

EXHIBIT 7 - DEPOSIT TYPE CONTRACTS

| | 1 | 2 | 3 | 3 4 | | 6 |
|---|-----------|-------------------------------------|----------------------|---------------------------|---|---------------------------------------|
| | Total | Guaranteed Interest Contracts | Annuities Certain | Supplemental Contracts | Dividend Accumulations or Refunds | Premium and Other Deposit Funds |
| Balance at the beginning of the year before reinsurance | 6,189,351 | | | 281,859 | 5,638,093 | 269,399 |
| Deposits received during the year | 384,984 | | | 122,327 | 199,893 | 62,764 |
| Investment earnings credited to the account | 163,174 | | | 8,834 | 147,735 | 6,605 |
| 4. Other net change in reserves. | | | | | | |
| 5. Fees and other charges assessed. | | | | | | |
| 6. Surrender charges. | | | | | | |
| 7. Net surrender or withdrawal payments. | 1 | | | 52,936 | 261,747 | 74,715 |
| 8. Other net transfers to or (from) Separate Accounts. | | | | | | |
| 9. Balance at the end of current year before reinsurance (Lines 1 plus 2 plus 3 plus 4 minus 5 minus 6 minus 7 minus 8) | 6,348,111 | | | 360,084 | 5,723,974 | 264,053 |
| 10. Reinsurance balance at the beginning of the year | (964,909) | | | | (958,476) | (6,433) |
| 11. Net change in reinsurance assumed | | | | | | |
| 12. Net change in reinsurance ceded | | | | | 14,599 | (1,013) |
| 13. Reinsurance balance at the end of the year (Line 10 plus Line 11 minus Line 12). | (978,495) | | | | (973,075) | (5,420) |
| 14. Net balance at the end of current year after reinsurance (Line 9 plus Line 13) | 5,369,616 | | | 360,084 | 4,750,899 | 258,633 |

EXHIBIT 8 - CLAIMS FOR LIFE AND ACCIDENT AND HEALTH CONTRACTS

PART 1 - Liability End of Current Year

| | | 1 | 2 | | Ordinary | | 6 | Gro | oup | | Accident and Health | |
|-----------------------------|--------------------------|-----------|--------------------|------------------------|------------------------------|---------------------------------|--|------------------------|----------------|------------|---|-------------|
| | | Total | Industrial Life | 3 Life Insurance | 4 Individual Annuities | 5 Supplementary Contracts | Credit Life (Group and Individual) | 7 Life Insurance | 8 Annuities | 9 Group | 10 Credit (Group and Individual) | 11 Other |
| 1. Due and unpaid: | 1.1 Direct | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| 0.1 | 1.4 Net | | | | | | | | | | | |
| 2. In course of settlement: | | | | | | | | | | | | |
| 2.1 Resisted | 2.11 Direct | , | | , | | | | | | | | |
| | 2.12 Reinsurance assumed | | | | | | | | | | | |
| | 2.13 Reinsurance ceded | | | | | | | | | | | |
| | 2.14 Net | 191,834 | | (b) 191,834 | (b) | | (b) | (b) | | | | |
| 2.2 Other | . 2.21 Direct | 1,700,674 | | 1,681,162 | 11,943 | | | | | | | 7,569 |
| | 2.22 Reinsurance assumed | 22,693 | | 22,693 | | | | | | | | |
| | 2.23 Reinsurance ceded | 98,128 | | 97,217 | 911 | | | | | | | |
| | 2.24 Net | 1,625,239 | | (b) 1,606,638 | (b) 11,032 | | (b) | (b) | | (b) | (b) | (b) |
| 3. Incurred but unreported: | 3.1 Direct | 2,159,717 | | 1,879,732 | | | | | | | | 279,985 |
| | 3.2 Reinsurance assumed | | | | | | | | | | | |
| | 3.3 Reinsurance ceded | | | | | | | | | | | |
| | 3.4 Net | 2,159,717 | | (b) 1,879,732 | (b) | | (b) | (b) | | (b) | (b) | (b) 279,985 |
| 4. TOTALS | . 4.1 Direct | 4,052,225 | | 3,752,728 | 11,943 | | | | | | | 287,554 |
| | 4.2 Reinsurance assumed | 22,693 | | 22,693 | | | | | | | | |
| | 4.3 Reinsurance ceded | 98,128 | | 97,217 | 911 | | | | | | | |
| | 4.4 Net | | (a) | (a) 3,678,204 | 11,032 | | | (a) | | | | 287,554 |

| (a) Including matured endowments (but not guaranteed annual pure endowments) | unpaid amounting to \$ | in Column 2 . \$ | in Column 3 and \$ | in Column 7. |
|--|------------------------|------------------|--------------------|--------------|

EXHIBIT 8 - CLAIMS FOR LIFE AND ACCIDENT AND HEALTH CONTRACTS PART 2 - Incurred During the Year

| | 1 | 2 | | Ordinary | | 6 | Group | | | Accident and Health | |
|--|-------------------|---------------------|-------------------------------|------------------------------|---------------------------------|-------------------|-------------------------------|----------------|------------|---|-------------|
| | Total | Industrial Life (a) | 3 Life Insurance (b) | 4 Individual Annuities | 5 Supplementary Contracts | (Group and Insura | 7 Life Insurance (c) | 8 Annuities | 9 Group | 10 Credit (Group and Individual) | 11 Other |
| 1. Settlements during the year: 1.1 Direct | 27.473.719 | | 27.106.111 | 60,684 | 49,065 | | | | | | 257.8 |
| 1.2 Reinsurance assumed | | | 114,954 | | | | | | | | |
| 1.3 Reinsurance ceded | | | 1,600,695 | 667 | | | | | | | |
| 1.4 Net | (d) 25,987,311 | | 1 | | 49,065 | | | | | | 257,8 |
| 2. Liability December 31, current year from Part 1: 2.1 Direct | 4,052,225 | | 3,752,728 | 11,943 | | | | | | | 287,5 |
| 2.2 Reinsurance assumed | | | 22,693 | | | | | | | | |
| 2.3 Reinsurance ceded | | | 97,217 | 911 | | | | | | | |
| 2.4 Net | | | 3,678,204 | 11,032 | | | | | | | 287,5 |
| . Amounts recoverable from reinsurers December 31, current year | | | | | | | | | | | |
| Liability December 31, prior year: 4.1 Direct | 4,546,779 | | 4,164,215 | 8,400 | | | | | | | 374,1 |
| 4.2 Reinsurance assumed | 23,100 | | 23,100 | | | | | | | | |
| 4.3 Reinsurance ceded | 173,557 | | 172,129 | 1,428 | | | | | | | |
| 4.4 Net | 4,396,322 | | 4,015,186 | 6,972 | | | | | | | 374,1 |
| . Amounts recoverable from reinsurers December 31, prior year | | | | | | | | | | | |
| Incurred Benefits: | | | 26,694,624 | 64,227 | | | | | | | 171,2 |
| 6.2 Reinsurance assumed | | | 114,547 | | | | | | | | |
| 6.3 Reinsurance ceded | | | 1,525,783 | 150 | | | | | | | |
| 6.4 Net | | | 25,283,388 | 64,077 | | | | | | | 171,2 |
| (a) Including matured endowments (but not guaranteed annual pure endowment | s) amounting to\$ | in Line 1.1, | | in Line 1.4. | | | | | | | |

⁽b) Including matured endowments (but not guaranteed annual pure endowments) amounting to \$105,238 in Line 1.1, \$105,238 in Line 6.1 and \$105,238 in Line 6.1 and \$105,238 in Line 6.4.

^{\$} in Line 1.1, \$ in Line 1.4. \$ in Line 6.4 in Line 6.4. (c) Including matured endowments (but not guaranteed annual pure endowments) amounting to

⁽d) Includes \$ 2,726,779 premiums waived under total and permanent disability benefits.

EXHIBIT OF NONADMITTED ASSETS

| | | 1 Current Year Total Nonadmitted Assets | 2 Prior Year Total Nonadmitted Assets | 3 Change in Total Nonadmitted Assets (Col. 2 - Col. 1) |
|-----------|---|---|---|---|
| | Bonds (Schedule D) Stocks (Schedule D): 2.1 Preferred stocks | | | |
| | 2.2 Common stocks | | | |
| 3. | Mortgage loans on real estate (Schedule B): 3.1 First liens | | | |
| 4. | 3.2 Other than first liens | | | |
| | 4.1 Properties occupied by the company 4.2 Properties held for the production of income | | | |
| _ | 4.3 Properties held for sale | | | |
| 5. 6. | Cash (Schedule E-Part 1), cash equivalents (Schedule E-Part 2) and short-term investments (Schedule DA) Contract loans | 108 | 661 | 553 |
| 7. 8. | Other invested assets (Schedule BA) Receivable for securities | | | |
| 9. | Aggregate write-ins for invested assets | | | |
| 10. | Subtotals, cash and invested assets (Line 1 to Line 9) | 108 | 661 | 553 |
| | Title plants (for Title insurers only) Investment income due and accrued | | | |
| | Premiums and considerations: | | | |
| 10. | 13.1 Uncollected premiums and agents' balances in the course of collection 13.2 Deferred premiums, agents' balances and installments booked but deferred and not yet due | | | |
| 1/ | 13.3 Accrued retrospective premiums | | | |
| 14. | 14.1 Amounts recoverable from reinsurers | | | |
| | 14.2 Funds held by or deposited with reinsured companies | | | |
| | 14.3 Other amounts receivable under reinsurance contracts | | | |
| 15. | Amounts receivable relating to uninsured plans | | | |
| 16.1 | Current federal and foreign income tax recoverable and interest thereon Net deferred tax asset | 18 580 634 | 10 538 467 | 057 833 |
| | Guaranty funds receivable or on deposit | | | |
| 18. | Electronic data processing equipment and software | | | l |
| 19. | Furniture and equipment, including health care delivery assets | | | |
| 20. 21 | Net adjustment in assets and liabilities due to foreign exchange rates Receivable from parent, subsidiaries and affiliates | | | |
| 22. | Health care and other amounts receivable | | | |
| 23. | Health care and other amounts receivable. Aggregate write-ins for other than invested assets. | | 925,205 | (233,341) |
| 24. | Total assets excluding Separate Accounts. Segregated Accounts and Protected Cell Accounts | | | |
| 25 | (Line 10 to Line 23) From Separate Accounts, Segregated Accounts and Protected Cell Accounts | 19,742,201 | 20,4/0,9/1 | 728,770 |
| | Total (Line 24 and Line 25) | | | |
| | ILS OF WRITE-INS | | | |
| | None | | | |
| | | | | |
| | Summary of remaining write-ins for Line 9 from overflow page | | | |
| | Totals (Line 0901 through Line 0903 plus Line 0998) (Line 9 above) | | | |
| 2301. | Other assets non-admitted | | 925,205 | (233,341) |
| 2303. | | | | |
| | Summary of remaining write-ins for Line 23 from overflow page | | | |
| 2399. | Totals (Line 2301 through Line 2303 plus Line 2398) (Line 23 above) | | 925,205 | [(233,341) |

| Note # | Description | Page # |
|-----------|--|-----------|
| 1 | Summary of Significant Accounting Policies | 19.1 |
| 2 | | 19.2 |
| 3 | Business Combinations and Goodwill | 19.2 |
| 4 | Discontinued Operations | 19.2 |
| 5 | Investments | 19.2 |
| 6 | · · - · · · · · · · · · · · · · · · · | 19.3 |
| 7 | Investment Income | 19.3 |
| 8 | Derivative Instruments | 19.3 |
| 9 | Income Taxes | 19.3 |
| 10 | Information Concerning Parent, Subsidiaries and Affiliates | 19.4 |
| 11 | Debt | 19.4 |
| 12 | Retirement Plans, Deferred Compensation, Postemployment Benefits and Compensated Absences and Other Postretirement Benefit Plans | 19.4 |
| 13 | Capital and Surplus, Shareholders' Dividend Restrictions and | |
| | Quasi-Reorganizations | 19.5 |
| 14 | Contingencies | 19.5 |
| 15 | Leases | 19.6 |
| 16 | Information About Financial Instruments With Off-Balance Sheet Risk | |
| | and Financial Instruments With Concentrations of Credit Risk | 19.6 |
| 17 | Sale, Transfer and Servicing of Financial Assets and Extinguishments of Liabilities | 19.6 |
| 18 | Gain or Loss to the Reporting Entity from Uninsured Plans and the Uninsured Portion of Partially Insured Plans | 19.6 |
| 19 | Direct Premium Written/Produced by Managing General Agents/Third Party Administrators | 19.6 |
| 20 | Other Items | 19.6 |
| 21 | Events Subsequent | 19.6 |
| 22 | Reinsurance | 19.6 |
| 23 | Retrospectively Rated Contracts & Contracts Subject to Redetermination | 19.7 |
| 24 | Change in Incurred Losses and Loss Adjustment Expenses | 19.7 |
| 25 | Intercompany Pooling Arrangements | 19.7 |
| 26 | Structured Settlements | 19.7 |
| 27 | Health Care Receivables | 19.7 |
| 28 | Participating Policies | 19.7 |
| 29 | Premium Deficiency Reserves | 19.7 |
| 30 | Reserves for Life Contracts and Annuity Contracts | 19.7 |
| 31 | Analysis of Annuity Actuarial Reserves and Deposit Type Liabilities by Withdrawal Characteristics | 19.8 |
| 32 | | 19.8 |
| 33 | Separate Accounts | 19.8 |
| | Loss/Claim Adjustment Expenses | 19.8 |
| JI | 1 1000, Graim Tajaotmene hapenoes | 1,0.0 |

1. Summary of Significant Accounting Policies

A. Accounting Practices

The financial statements of Ozark National Life Insurance Company (the Company) are presented on the basis of accounting practices prescribed or permitted by the Missouri Insurance Department.

The Missouri Insurance Department recognizes only statutory accounting practices prescribed or permitted by the State of Missouri for determining and reporting the financial condition and results of operations of an insurance company, for determining its solvency under Missouri Insurance Law. The National Association of Insurance Commissioners' (NAIC) Accounting Practices and Procedures Manual, (NAIC SAP) has been adopted as a component of prescribed or permitted practices by the State of Missouri. The State currently has no prescribed accounting practices that differ from those found in the NAIC SAP. The Commissioner of Insurance has the right to permit specific practices that deviate from prescribed practices.

The Company employs no accounting practices that depart from the NAIC Accounting Practices and Procedures Manual.

B. Use of Estimates in the Preparation of the Financial Statements

The preparation of financial statements in conformity with Statutory Accounting Principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities. It also requires disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the period. Actual results could differ from those estimates.

C. Accounting Policy

Life premiums are recognized as income over the premium-paying period of the related policies. Annuity considerations are recognized as revenue when received. Health premiums are earned ratably over the terms of the related insurance and reinsurance contracts or policies. Expenses incurred in connection with acquiring new insurance business, including acquisition costs such as sales commissions, are charged to operations as incurred.

The amount of dividends to be paid to policyholders is determined annually by the Company's Board of Directors. The aggregate amount of policyholders' dividends is related to actual interest, mortality, morbidity, and expense experience for the year and judgment as to the appropriate level of statutory surplus to be retained by the Company.

In addition, the Company uses the following accounting policies:

- (1) Short-term investments are stated at amortized cost.
- (2) Bonds not backed by other loans are stated at amortized cost using the scientific interest method.
- (3) Common stocks are stated at market.
- (4) Preferred stocks are stated at cost, except where the quality rating requires market valuation.
- (5) Mortgage loans on real estate are stated at the aggregate carrying value less accrued interest.
- (6) Loan-backed securities are stated at either amortized cost or the lower of amortized cost or fair market value. All loan-backed securities are valued using the prospective adjustment method. The Company does not own any interest-only securities.
- (7) The Company has no investments in subsidiaries, controlled, or affiliated companies.
- (8) The Company has no investments in joint ventures, partnerships, or limited liability companies.
- (9) The Company has no derivative instruments.
- (10) The Company has no premium deficiency reserves on its accident and health contracts.
- (11) Liabilities for losses and loss/claim adjustment expenses for accident and health contracts are recognized when the covered or insured event occurs.
- (12) The Company has not modified its capitalization policy from the prior period.
- (13) The Company has no pharmaceutical rebate receivables.

2. Accounting Changes and Corrections of Errors

A. There were no material changes in accounting principles and/or correction of errors in 2008.

3. Business Combinations and Goodwill

The Company had no business combinations during the year and carries no goodwill on its books.

4. Discontinued Operations

The Company has no material discontinued operations.

5. Investments

- A. Mortgage Loans, including Mezzanine Real Estate Loans
- (1) No mortgage loans were made during 2008.
- (2) During 2008, the Company did not reduce interest rates on any outstanding mortgage loans.
- (3) The maximum percentage of any one loan to the value of security at the time of the loan, exclusive of insured or guaranteed mortgages was: 80%

| (4) As of year-end, the Company held | Current Year | <u>Prior Year</u> |
|---|--------------|-------------------|
| mortgages with interest more than 180 days past due with a recorded investment, excluding accrued interest. | \$ | \$ |
| a. Total interest due on mortgages with interest more than 180 days past due. | \$ | \$ |
| (5) Taxes, assessments and any amounts advanced and not included in the mortgage loan total. | \$ | \$ |
| (6) Current year impaired loans with a related allowance for credit losses. | \$ | \$ |
| a. Related allowance for credit losses. | \$ | \$ |
| (7) Impaired mortgage loans without an allowance for credit losses. | \$ | \$ |
| (8) Average recorded investment in impaired loans. | \$ | \$ |
| (9) Interest income recognized during the period the loans were impaired. | \$ | \$ |
| (10) Amount of interest income recognized on a cash basis during the period the loans were impaired. | \$ | \$ |
| (11) Activity in allowance for credit losses account. | \$ -0- | \$ -0- |

- (12) The Company has no impaired loans.
- B. Debt Restructuring

The Company had no debt restructurings.

C. Reverse Mortgages

The Company has no reverse mortgages.

- D. Loan-Backed Securities
- (1) The Company does not use the retrospective adjustment method for its loan-backed securities.
- (2) Prepayment assumptions for single-class and multi-class-mortgage-backed/ asset-backed securities were obtained from broker-dealer survey values provided by Bloomberg.
- (3) The Company had no changes from the retrospective adjustment method to the prospective adjustment methodology due to negative yields on loan-backed securities.

E. Repurchase Agreements

The Company has no repurchase agreements.

- F. Real Estate
- (1) The Company recognized no impairment loss in 2008.
- (2) The Company has no properties classified as available for sale.
- (3) There were no changes during the year in the Company's plan to sell investment real estate.
- (4) The Company does not engage in retail land sales operations.
- G. The Company has no investments in low-income housing tax credits.

6. Joint Ventures, Partnerships and Limited Liability Companies.

The Company has no investments in joint ventures, partnerships, or limited liability companies.

7. Investment Income

- A. Due and accrued income was excluded from investment income on the following basis:
- All investment income due and accrued with amounts that are over 90 days past due.
- B. The total amount excluded in 2008 was \$9,227.

8. Derivative Instruments

The Company has no derivative instruments.

9. Income Taxes

A. The components of the net deferred tax asset at December 31 are as follows:

| | | 2008 | 2007 |
|-----|---|--------------------|--------------------------------|
| (1) | Total gross deferred tax assets | 22,156,015 | 22,597,065 |
| (2) | Total deferred tax liabilities | (503 , 540) | (688,011) |
| (3) | Net deferred tax assets | 21,652,475 | 21,909,054 |
| (4) | Deferred tax assets nonadmitted | (18,580,634) | (19 , 538 , 467) |
| (5) | Total deferred tax assets admitted | 3,071,841 | 2,370,587 |
| (6) | (Increase) Decrease in nonadmitted assets | 957,833 | 20,250 |

B. Deferred tax liabilities are not recognized for the following amounts:

As of December 31, 2008, the Company had a balance of \$1,080,789 in its Policyholder Surplus account under the provisions of the Internal Revenue Code. This amount could become taxable to the extent that future shareholder dividends are paid from this account.

C. Current income taxes incurred consist of the following major components:

| | 2008 | 2007 |
|---|------------|------------|
| Federal income tax on operations | 10,780,836 | 12,699,442 |
| Federal income tax on net realized capital gains (losses) | 125,664 | 23,190 |
| Total current Federal income tax incurred | 10,906,500 | 12,722,632 |

The main components of the deferred tax amounts at December 31 are as follows:

| Deferred Tax Assets | 2008 | 2007 |
|------------------------------------|-----------------|------------------|
| Reserves | 12,602,994 | 13,062,194 |
| DAC amortization | 8,596,568 | 8,700,969 |
| Retirement plan | 894,104 | 765 , 100 |
| Other | 62 , 349 | 68 , 802 |
| Total gross deferred tax assets | 22,156,015 | 22,597,065 |
| Deferred tax assets nonadmitted | (18,580,634) | (19,538,467) |
| Deferred tax assets admitted | 3,575,381 | 3,058,598 |
| | ' | |
| Deferred Tax Liabilities | | |
| Depreciation | 235,539 | 347 , 801 |
| Bond market discount | 224,317 | 340,210 |
| State insurance deposits | 36 , 479 | -0- |
| Unrealized gains | 7 , 205 | -0- |
| Total deferred tax liabilities | 503,540 | 688,011 |
| Total deferred tax assets admitted | 3,071,841 | 2,370,587 |

ANNUAL STATEMENT FOR THE YEAR 2008 OF THE Ozark National Life Insurance Company

NOTES TO FINANCIAL STATEMENTS

The change in net deferred income taxes at December 31 is comprised of the following:

| | 2008 | 2007 | Change |
|---|------------------|------------------|-----------|
| Total gross deferred tax assets | 22,156,015 | 22,597,065 | (441,050) |
| Total deferred tax liabilities | 503 , 540 | 688 , 011 | 184,471 |
| Net deferred tax assets | 21,652,475 | 21,909,054 | (256,579) |
| Tax effect of unrealized gains (losses) | | | 7,205 |
| Change in net deferred income tax | | | (249,374) |

D. Among the more significant book to tax adjustments at December 31, 2008 were the following:

Effective

| | | | | TTTCCCT VC |
|-------------|-----------------|------------------------|------------|---------------|
| | | | Amount | Tax Rate |
| Provision | computed at | statutory rate | 11,141,004 | 35.0 % |
| Other | | | (360,168) | -1.1 % |
| Tax on | income from | operations | 10,780,836 | 33.9 % |
| Tax on r | net realized | capital gains (losses) | 125,664 | 0.4 % |
| Change in | net deferred in | ncome tax | 249,374 | 0.7 % |
| Total statu | utory income ta | xes | 11,155,874 | <u>35.0 %</u> |
| | | | | |

E-1. At December 31, 2008, the Company had no operating loss or tax credit carry-forwards.

E-2. The following are income taxes incurred in the current and prior years that will be available for recoupment in the event of future net losses:

| 2008 | \$10,906,500 |
|------|--------------|
| 2007 | \$12,722,632 |
| 2006 | \$10,281,820 |

- E-3. The Company has no protective tax deposits under Section 6603 of the Internal Revenue Code.
- F-1. The Company will file a 2008 consolidated federal income tax return with its parent, CNS Corporation, and affiliates, N.I.S. Financial Services, Inc. and Sharpe Holdings Inc.
- F-2. The method of allocation is subject to written agreement, approved by the Board of Directors. Allocation is based on separate return calculations. Intercompany tax balances are settled annually.

10. Information Concerning Parent, Subsidiaries and Affiliates

- A, B, & C. During 2008, the Company paid dividends to its parent company, CNS Corporation, in the aggregate sum of \$12,001,120. Payments in the amount of \$3,000,280 were made on January 15, 2008, April 14, 2008, July 14, 2008, and October 14, 2008.
- D. The Company reported a receivable from CNS Corporation and affiliates of -0- and -0- at December 31, 2008, and December 31, 2007, respectively. The amounts are settled monthly.
- E. The Company has no guarantees or undertakings for the benefit of an affiliate which resulted in a material contingent exposure.
- F. The Company incurred commission expense of \$5,001,387 to CNS Corporation during 2008. The commissions are paid on a bi-weekly basis under an Agency Agreement dated January 1, 1986, and are net of commissions paid to agents.
- ${\tt G.}$ All outstanding shares of the Company are owned by CNS Corporation, a Missouri corporation.
- ${\rm H,\ I,\ J,\ K\ \&\ L.}$ The Company owns no shares in subsidiary, controlled, or affiliated entities.

11. Debt

A. The Company has no debt, including capital notes, outstanding.

12. Retirement Plans, Deferred Compensation, Postemployment Benefits and Compensated Absences and Other Postretirement Benefit Plans

- A. The Company has no defined benefit plan.
- ${\tt B. Defined \ Contribution \ Plan}$

The Company established a non-qualified, unfunded retirement plan effective January 1, 1991, covering substantially all of its employees. At December 31, 2008, the present value of accrued benefits was \$3,198,888. The Company recognized an expense in 2008 of \$481,885.

As of January 1, 2009, the existing defined contribution plan, will be amended. This amendment was required to bring the plan into compliance with section 409A of the Internal Revenue Service code. Essentially the plan is being terminated for most plan participants but will remain in effect as a "top hat" plan for senior management of the company. It is anticipated mid-year 2009 the present value of all other participants' account balances will be distributed in cash. The approximate value of this distribution is \$2.6 million of the current year end liability.

- C. The Company does not participate in any multi employer plan.
- D. The Company does not participate in any consolidated/holding company plan.
- E & F. The Company does not offer postemployment benefits. Compensated absences/vacation pay is recorded as an accrued liability, offset to salaries and wages in general expenses and is not considered material.

13. Capital and Surplus, Shareholder Dividend Restrictions and Quasi-Reorganizations

- (1) The Company has 535 shares of common stock authorized, issued, and outstanding, \$15,000 par value.
- (2) The Company has no preferred stock outstanding.
- (3) Missouri law requires prior notice of all dividends and prior approval of extraordinary dividends (dividends in excess of the greater of 10% of the Company's surplus or the Company's net gain from operations). The Company has complied with these requirements. The Company's dividend capacity is otherwise unrestricted. Dividends are generally paid quarterly as determined by the Board of Directors and are noncumulative in nature.
- (4) Dividends are paid quarterly as determined by its Board of Directors.

Dividends Paid:

| Date | Amount | Ordinary/ |
|------------------|-------------|---------------|
| | | Extraordinary |
| January 15, 2008 | \$3,000,280 | Ordinary |
| April 14, 2008 | \$3,000,280 | Ordinary |
| July 14, 2008 | \$3,000,280 | Ordinary |
| October 14, 2008 | \$3,000,280 | Ordinary |

- (5) Within the limitations of (3) above, there are no restrictions placed on the portion of Company profits that may be paid as ordinary dividends.
- (6) There are no restrictions on the Company's unassigned surplus funds.
- (7) The Company is a stock company and has no advances to surplus.
- (8) No shares of stock of the Company or of any affiliated company are held by the Company for special purposes.
- (9) The Company has no special surplus funds.
- (10) The portion of unassigned funds (surplus) represented or reduced by cumulative unrealized gains and losses was \$20,585.
- (11) The Company has no surplus debentures outstanding.
- (12) & (13) The Company has had no quasi-reorganization.

14. Contingencies

- A. The Company had no material contingent liabilities.
- B. Assessments

The Company has received notification from the National Organization of Life and Health Insurance Guaranty Association (NOLHGA) of their estimation of the timing and amount of assessments due from various insolvencies. As of December 31, 2008 a provision of \$892,953 was made as an estimation of the Company's net liability for these assessments.

- C. The Company had no material gain contingencies.
- ${\tt D.}$ The Company had no claims related extra contractual obligation and bad faith losses stemming from lawsuits.
- E. Various lawsuits against the Company have arisen in the ordinary course of the Company's business. Contingent liabilities arising from litigation and other matters are not considered material in relation to the financial condition of the Company.

15. Leases

The Company has no material lease obligations.

16. Information About Financial Instruments With Off-Balance Sheet Risk and Financial Instruments With Concentrations of Credit Risk.

The Company has no financial instruments with off-balance sheet risk or concentrations of credit risk.

17. Sale, Transfer and Servicing of Financial Assets and Extinguishments of Liabilities

- A. The Company had no transfers of receivables reported as sales.
- B. The Company had no transfer and servicing of financial assets and extinguishments of liabilities.
- C. The Company had no wash sales.

18. Gain or Loss to the Reporting Entity from Uninsured Plans and the Uninsured Portion of Partially Insured Plans

The Company has no uninsured accident and health plans or partially insured plans for which it serves as an Administrative Services Only or an Administrative Services Contract administrator.

19. Direct Premium Written/Produced by Managing General Agents/Third Party Administrators

The Company had no premium written by Managing General Agents or Third Party Administrators.

20. Other Items

- A. The Company had no extraordinary events or transactions.
- B. The Company had no troubled debt restructurings.
- C. Other Disclosures

Assets in the amount of \$5,330,914 and \$5,305,626 at December 31, 2008, and 2007, respectively, were on deposit with government authorities or trustees as required by law

- D. The Company has no admitted assets deemed uncollectible.
- E. The Company had no business interruption losses or recoveries.
- ${\tt F.}$ The Company has no state transferable tax credits.
- G. The Company has no hybrid securities.
- H. The Company has no direct or indirect subprime mortgage related risk exposure.
- I. The Company has no Federal Home Loan Bank (FHLB) agreements.

21. Events Subsequent

No events have occurred subsequent to the close of the books or accounts for this statement which would have a material effect on the financial condition of the Company.

22. Reinsurance

A. Ceded Reinsurance Report

Section 1-General Interrogatories

- 1. Are any of the reinsurers, listed in Schedule S as nonaffiliated, owned in excess of 10% or controlled, either directly or indirectly, by the Company or by any representative, officer, trustee, or director of the Company? Yes () No (X)
- 2. Have any policies issued by the Company been reinsured with a company chartered in a country other than the United States (excluding U.S. Branches of such companies) that is owned in excess of 10% or controlled directly or indirectly by an insured, a beneficiary, a creditor or any other person not primarily engaged in the insurance business?

 Yes () No (X)

Section 2-Ceded Reinsurance Report-Part A

- 1. Does the Company have any reinsurance agreements in effect under which the reinsurer may unilaterally cancel any reinsurance for reasons other than for nonpayment of premium or other similar credits? Yes () No (X)
- 2. Does the Company have any reinsurance agreements in effect such that the amount of losses paid or accrued through the statement date may result in a payment to the reinsurer of amounts that, in aggregate and allowing for offset of mutual credits from other reinsurance agreements with the same reinsurer, exceed the total direct premium collected under the reinsured policies?

 Yes () No (X)

Section 3-Ceded Reinsurance Report-Part B

- 1. What is the estimated amount of the aggregate reduction in surplus, (for agreements other than those under which the reinsurer may unilaterally cancel for reasons other than for nonpayment of premium or other similar credits that are reflected in Section 2 above) of termination of all reinsurance agreements, by either party, as of the date of this statement? Where necessary, the Company may consider the current or anticipated experience of the business reinsured in making this estimate. \$ None
- 2. Have any new agreements been executed or existing agreements amended, since January 1 of the year of this statement, to include policies or contracts that were in force or which had existing reserves established by the Company as of the effective date of the agreement?

 Yes () No (X)
- B. The Company had no uncollectible reinsurance written off during 2008.
- C. The Company has no commutation of ceded reinsurance.

23. Retrospectively Rated Contracts and Contracts Subject to Redetermination

The Company has no retrospectively rated contracts or contracts subject to redetermination.

24. Change in Incurred Losses and Loss Adjustment Expenses

Reserves on accident and health contracts for incurred losses and loss adjustment expenses attributable to insured events of prior years developed as anticipated during 2008 (see Schedule H-Part 3 and the A & H Claim Reserve Adequacy section of the Five Year Historical Data). Original estimates are increased or decreased as additional information becomes known regarding individual claims. However, no significant trends or unanticipated events were noted in 2008.

25. Intercompany Pooling Arrangements

The Company is not part of an affiliated group of insurers that utilizes a pooling arrangement.

26. Structured Settlements

The Company has no structured settlements.

27. Health Care Receivables

The Company has no health care receivables.

28. Participating Policies

- A. The Company had participating life insurance inforce of less than 1% of total life insurance inforce at December 31, 2008.
- B. The Company accrues for dividends on participating policies based on dividends due and unpaid, dividends apportioned (or not yet apportioned) for payment in the following twelve months, and dividends left on deposit to accumulate interest.
- C. The Company recorded an expense of \$167,853 for dividends on participating policies in 2008.
- D. The Company allocated no additional income to participating policyholders in 2008.

29. Premium Deficiency Reserves

The Company has no premium deficiency reserves on accident and health contracts.

30. Reserves for Life Contracts and Annuity Contracts

(1) The Company waives deduction of deferred fractional premiums upon death of the insured. The Company does not return any portion of the final premium for periods beyond the date of death. Surrender values are not promised in excess of the legally computed reserves.

- (2) Additional premiums are charged for policies issued on substandard lives according to underwriting classification. Mean reserves are determined by computing the regular mean reserve for the plan at the rated age and holding in addition one-half (1/2) of the extra premium charge for the year.
- (3) The Company has no insurance in force for which the gross premiums are less than the net premiums according to the standard of valuation set by the State of Missouri.
- (4) The tabular interest, tabular less actual reserve released, and tabular cost have been determined by formula as described in the instructions.
- (5) The tabular interest on funds not involving life contingencies was determined by the difference in the sum of the liability at the end of the current year plus withdrawals during the year and the liability at the end of the previous year plus considerations received.
- (6) There have been no other changes.

31. Analysis of Annuity Actuarial Reserves and Deposit-Type Liabilities by Withdrawal Characteristics

| | (1) Amount | (2) % of Total |
|--|----------------------|-------------------|
| A. Subject to discretionary withdrawal: | | |
| (1) With fair value adjustment | \$ | -0- |
| (2) At book value less current surrender | _ | |
| charge of 5% or more | | <u> </u> |
| (3) At fair value | | -0- |
| (4) Total with adjustment or at fair | | |
| value (Total of 1-3) | -0- | -0- |
| (5) At book value without adjustment | | |
| (minimal or no charge or adjustment) | 12,110,993 | 97% |
| B. Not subject to discretionary withdrawal | 410,099 | 3% |
| C. Total (gross) | 12,521,092 | 100% |
| D. Reinsurance ceded | 1,191,171 | |
| E. Total $(net) * (C) - (D)$ | \$ <u>11,329,921</u> | |

*Reconciliation of total annuity actuarial reserves and deposit fund liabilities.

| F. Life & Accident & Health Annual Statement: | Amount |
|--|------------|
| 1. Exhibit 5, Annuities Section, Total (net) 2. Exhibit 5, Supplementary Contracts with Life | 5,718,231 |
| Contingencies Section, Total (net) | 242,074 |
| 3. Exhibit 7, Deposit-Type Contracts | 5,369,616 |
| 4. Total (net) | 11,329,921 |

Separate Accounts Annual Statement: The Company has no separate accounts.

32. Premiums and Annuity Considerations Deferred and Uncollected

A. Deferred and uncollected life insurance premiums and annuity considerations as of December 31, 2008 were as follows:

| | Туре | (1) <u>Gross</u> | (2) Net of Loading |
|-----|-----------------------|----------------------|-----------------------|
| (1) | Industrial | \$ -0- | \$ -0- |
| (2) | Ordinary New Business | 3,617,197 | 1,414,686 |
| (3) | Ordinary Renewal | 36,220,410 | 30,011,705 |
| (4) | Credit Life | -0- | -0- |
| (5) | Group Life | -0- | -0- |
| (6) | Group Annuity | -0- | -0- |
| (7) | Totals | \$ <u>39,837,607</u> | \$ <u>31,426,391</u> |

33. Separate Accounts

The Company has no separate accounts.

34. Loss/Claim Adjustment Expenses

A. The balance in the liabilities for unpaid accident and health loss/claim adjustment expense reserves was \$287,554 and \$374,164 as of December 31, 2008 and December 31, 2007, respectively.

ANNUAL STATEMENT FOR THE YEAR 2008 OF THE Ozark National Life Insurance Company

NOTES TO FINANCIAL STATEMENTS

- B. The Company incurred \$171,248 of accident and health loss/claim adjustment expenses in 2008. The provision for insured or covered events of the current year was \$191,000 at December 31, 2008. The provision for insured or covered events of prior years was decreased by \$37,577.
- C. The Company paid \$257,858 of accident and health loss/claim adjustment expenses in 2008, of which \$119,973 related to insured or covered events in 2008 and \$137,885 related to insured or covered events of prior years.
- D. The Company estimated anticipated salvage and subrogation of -0- in determining its liability for unpaid accident and health claims at December 31, 2008.

GENERAL INTERROGATORIES PART 1 - COMMON INTERROGATORIES

GENERAL

| 1.1 | Is the reporting entity a member of an Insurance Holding Company System consisting of two or more affiliated persons, one or more of which is an insurer? | Yes (X) No () | | | | | |
|-----|--|----------------------------------|--|--|--|--|--|
| 1.2 | If yes, did the reporting entity register and file with its domiciliary State Insurance Commissioner, Director or Superintendent, or with such regulatory official of the state of domicile of the principal insurer in the Holding Company System, a registration statement providing disclosure substantially similar to the standards adopted by the National Association of Insurance Commissioners (NAIC) in its Model Insurance Holding Company System Regulatory Act and model regulations pertaining thereto, or is the reporting entity subject to standards and disclosure requirements substantially similar to those required by such Act and regulations? | Yes (X) No () N/A | | | | | |
| 1.3 | 1.3 State Regulating? | | | | | | |
| 2.1 | Has any change been made during the year of this statement in the charter, by-laws, articles of incorporation, or deed of settlement of the reporting entity? | Yes () No (X) | | | | | |
| 2.2 | If yes, date of change: | | | | | | |
| 3.1 | State as of what date the latest financial examination of the reporting entity was made or is being made. | 12/31/2008 | | | | | |
| 3.2 | State the as of date of the latest financial examination report became available from either the state of domicile or the reporting entity. This date should be the date of the examined balance sheet and not the date the report was completed or released. | 12/31/2004 | | | | | |
| 3.3 | State as of what date the latest financial examination report became available to other states or the public from either the state of domicile or the reporting entity. This is the release date or completion date of the examination report and not the date of the examination (balance sheet date). | | | | | | |
| 3.4 | By what department or departments? Missouri | | | | | | |
| 3.5 | Have all financial statement adjustments within the latest financial examination report been accounted for in a subsequent financial statement filed with Departments? | Yes (X) No () N/A | | | | | |
| 3.6 | Have all of the recommendations within the latest financial examination report been complied with? | Yes (X) No () N/A | | | | | |
| 4.1 | During the period covered by this statement, did any agent, broker, sales representative, non-affiliated sales/service organization or any combination thereof under common control (other than salaried employees of the reporting entity) receive credit or commissions for or control a substantial part (more than 20 percent of any major line of business measured on direct premiums) of: | | | | | | |
| | 4.11 sales of new business? 4.12 renewals? | Yes () No (X) Yes () No (X) | | | | | |
| 4.2 | During the period covered by this statement, did any sales/service organization owned in whole or in part by the reporting entity or an affiliate, receive credit or commissions for or control a substantial part (more than 20 percent of any major line of business measured on direct premiums) of: | | | | | | |
| | 4.21 sales of new business? 4.22 renewals? | Yes () No (X) Yes () No (X) | | | | | |
| 5.1 | Has the reporting entity been a party to a merger or consolidation during the period covered by this statement? | Yes () No (X) | | | | | |
| 5.2 | If yes, provide name of the entity, NAIC Company Code, and state of domicile (use two letter state abbreviation) for any entity that has ceased to exist as a result of the merger or consolidation. | ,, ,, | | | | | |
| | 1 Name of Entity 2 NAIC Company Code State of Domicile | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| 6.1 | Has the reporting entity had any Certificates of Authority, licenses or registrations (including corporate registration, if applicable) suspended or revoked by any governmental entity during the reporting period? | Yes () No (X) | | | | | |
| 6.2 | If yes, give full information: | | | | | | |
| 7 1 | Does any foreign (non-United States) person or entity directly or indirectly control 10% or more of the reporting entity? | Yes () No (X) | | | | | |
| | If yes, | 100 () 110 (//) | | | | | |
| 1.2 | 7.21 State the percentage of foreign control; 7.22 State the nationality(s) of the foreign person(s) or entity(s); or if the entity is a mutual or reciprocal, the nationality of its manager or attorney-in-fact and identify the type of entity(s) (e.g. individual, corporation, government, manager or attorney-in-fact). | % | | | | | |
| | 1 2 Type of Entity | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |

| | Is the company a subsidiary of a bank holding company of the response to 8.1 is yes, please identify the name of the | , | | | | | | Yes () No (X) |
|-------|--|---|--|--------------------------------|---------------------------------|-------------------------------|---------------------------------------|--|
| 8.3 | Is the company affiliated with one or more banks, thrifts | or securities firms? | | | | | | Yes (X) No () |
| 8.4 | If response to 8.3 is yes, please provide the names and Board (FRB), the Office of the Comptroller of the Curre identify the affiliate's primary federal regulator. | location (city and state of the main office) of any af ncy (OCC), the Office of Thrift Supervision (OTS) | ffiliates regulated by a , the Federal Deposit I | federal financ nsurance Cor | ial regulatory poration (FDI | services ager C) and the S | ncy [i.e. the Fed ecurities Exchan | eral Reserve ge Commission (SEC)] and |
| | 1 Affiliate Name | 2 Location (City, State) | 3 FRB | 4 OCC | 5 OTS | 6 FDIC | 7 SEC | |
| | NIS Financial Services, Inc. | ` ` ` ' | | | | | X | |
| | | | | | | | | |
| 9. | What is the name and address of the independent certifi BKD, LLP, 120 W. 12th Street, Suite 1200, Kansas Cit | y, MO 64105 | | | | | | |
| | What is the name, address and affiliation (officer/emplo of the individual providing the statement of actuarial opin Gary Rose, Lewis & Ellis, Inc., 11225 College Boulevar who is an actuary with an actuarial consulting firm. | yee of the reporting entity or actuary/consultant assion/certification? | | | | | | |
| 11.1 | Does the reporting entity own any securities of a real est | ate holding company or otherwise hold real estate in | ndirectly? | | | | | Yes () No (X) |
| | 11.11 Name of real estate holding company | | | | | | | |
| | 11.12 Number of parcels involved | | | | | | | |
| | 11.13 Total book/adjusted carrying value | | | | | | | \$ |
| 11.2 | If yes, provide explanation | | | | | | | |
| | | | | | | | | |
| 12. | FOR UNITED STATES BRANCHES OF ALIEN REPOR | RTING ENTITIES ONLY: | | | | | | |
| | 12.1 What changes have been made during the year in | the United States manager or the United States tru | ustees of the reporting | | | | | |
| | 12.2 Does this statement contain all business transact | ed for the reporting entity through its United States | | | | | | Yes () No () |
| | 12.3 Have there been any changes made to any of the | | | | | | | Yes () No () |
| | 12.4 If answer to (12.3) is yes, has the domiciliary or | entry state approved the changes? | | | | | | Yes () No () N/A (X) |
| 13.1 | (b) Full, fair, accurate, timely and understandable d (c) Compliance with applicable governmental laws, r | de of ethics, which includes the following standards' handling of actual or apparent conflicts of interest be isclosure in the periodic reports required to be filed but ules and regulations; | ? etween personal and p by the reporting entity; | | elationships; | | | Yes (X) No () |
| | (d) The prompt internal reporting of violations to an a(e) Accountability for adherence to the code. | ppropriate person or persons identified in the code; | and | | | | | |
| 13.11 | If the response to 13.1 is No, please explain: | | | | | | | |
| | | | | | | | | |
| 13.2 | Has the code of ethics for senior managers been amen | ded? | | | | | | Yes () No (X) |
| 13.21 | If the response to 13.2 is Yes, provide information rela | ted to amendment(s). | | | | | | |
| | | | | | | | | |
| 13.3 | Have any provisions of the code of ethics been waived | for any of the specified officers? | | | | | | Yes () No (X) |
| 13.31 | If the response to 13.3 is Yes, provide the nature of ar | y waiver (s). | | | | | | |
| | | | | | | | | |
| | | BOARD OF | DIRECTORS | 3 | | | | |
| 14. | Is the purchase or sale of all investments of the reporting | ng entity passed upon either by the Roard of Directo | rs or a subordinate cor | nmittee there | of? | | | Yes (X) No () |
| 15. | Does the reporting entity keep a complete permanent re | | | | | | | Yes (X) No () |
| 16. | Has the reporting entity an established procedure for di directors, trustees, or responsible employees that is in | sclosure to its board of directors or trustees of any r | material interest or affi | | | its officers, | | Yes (X) No () |

FINANCIAL

| 17. | Has this statement been prepared using a basis of accounting other than Statutory Accounting Principles (e.g., Generally Accepted Accounting Principles)? Yes () No (X) | | | | | |
|------|--|-------------------|--|-----------------------|--|--|
| 18.1 | Total amount loaned during the year (inclusive of Separate Accounts, exclusive of policy) | cy loan | 18.11 To directors or other officers \$ | | | |
| 18.2 | Total amount of loans outstanding at end of year (inclusive of Separate Accounts, exc | lusive o | f policy loans): | | | |
| | | | 18.22 To stockholders not officers \$ | | | |
| 19.1 | Were any assets reported in this statement subject to a contractual obligation to transfer statement? | er to an | other party without the liability for such obligation being reported in the | Yes () No (X) | | |
| 19.2 | If yes, state the amount thereof at December 31 of the current year: | | 19.22 Borrowed from others \$ 19.23 Leased from others \$ | | | |
| 20.1 | Does this statement include payments for assessments as described in the Annual Stat assessments? | tement | Instructions other than guaranty fund or guaranty association | Yes () No (X) | | |
| 20.2 | If answer is yes: | | | | | |
| | | | 20.22 Amount paid as expenses \$ | | | |
| 21.1 | Does the reporting entity report any amounts due from parent, subsidiaries or affiliates | on Pa | ge 2 of this statement? | Yes () No (X) | | |
| 21.2 | If yes, indicate any amounts receivable from parent included in the Page 2 amount: | | \$ | | | |
| | | ı | NVESTMENT | | | |
| 22.1 | Were all the stocks, bonds and other securities owned December 31 of current year, o | ver wh | ch the reporting entity has exclusive control, in the actual possession of the reporting entity | | | |
| | on said date? (other than securities lending programs addressed in 22.3) | | , | Yes (X) No () | | |
| 22.2 | If no, give full and complete information relating thereto: | | | | | |
| 22.3 | For the security lending programs, provide a description of the program including value off-balance sheet. (an alternative is to reference Note 16 where this information is also The Company has no financial instruments with off-balance sheet risk or concentrations of credit risk. | for col provid | lateral and amount of loaned securities, and whether collateral is carried on or ed) | | | |
| 22.4 | Does the Company's security lending program meet the requirements for a conforming | progra | m as outlined in Risk-Based Capital Instructions? | Yes () No (X) | | |
| 22.5 | 22.5 If answer to 22.4 is YES, report amount of collateral for conforming programs. | | | | | |
| 22.6 | · | | | | | |
| 23.1 | Were any of the stocks, bonds or other assets of the reporting entity owned at December or has the reporting entity sold or transferred any assets subject to a put option contract subject to Interrogatory 19.1) | | | Yes (X) No () | | |
| 23.2 | If yes, state the amount thereof at December 31 of the current year: | 23.21 | Subject to repurchase agreements \$ | | | |
| | | 23.23 | Subject to reverse repurchase agreements Subject to dollar repurchase agreements \$ | | | |
| | 2 | 23.25 | Subject to reverse dollar repurchase agreements \$ Pledged as collateral \$ Placed under option agreements \$ | | | |
| | | 23.27 | Traceu under option agreements Stetter stock or securities restricted as to sale On deposit with state or other regulatory body \$ 1.5 Testing the state of the | 5,330,914 | | |
| | | 23.29 | | | | |
| 23.3 | For category (23.27) provide the following: | | | | | |
| | 1 Nature of Restriction | | 2 Description | 3 Amount | | |
| | | | | | | |
| 24.1 | Does the reporting entity have any hedging transactions reported on Schedule DB? | | | Yes () No (X) | | |
| 24.2 | If yes, has a comprehensive description of the hedging program been made available t If no, attach a description with this statement. | o the d | omiciliary state? | Yes () No () N/A (X | | |
| 25.1 | Were any preferred stocks or bonds owned as of December 31 of the current year man into equity? | datorily | convertible into equity, or, at the option of the issuer, convertible | Yes () No (X) | | |
| 25.2 | If yes, state the amount thereof at December 31 of the current year. | | \$ | | | |

INVESTMENT

26. Excluding items in Schedule E, Part 3 - Special Deposits, real estate, mortgage loans and investments held physically in the reporting entity's offices, vaults or safety deposit boxes, were all stocks, bonds, and other securities, owned throughout the current year held pursuant to a custodial agreement with a qualified bank or trust company in accordance with Section 3, III Conducting Examinations, F - Custodial or Safekeeping Agreements of the NAIC Financial Condition Examiners Handbook?

Yes (X) No ()

26.01 For agreements that comply with the requirements of the NAIC Financial Condition Examiners Handbook, complete the following:

| 1 Name of Custodian(s) | 2 Custodian's Address |
|---------------------------|--------------------------|
| UMB Bank, N.A. | Kansas City, MO |
| | |
| | |

26.02 For all agreements that do not comply with the requirements of the NAIC Financial Condition Examiners Handbook, provide the name, location and a complete explanation:

| 1 Name(s) | 2 Location(s) | 3 Complete Explanation (s) |
|--------------|------------------|-------------------------------|
| | | |
| | | |
| | | |

26.03 Have there been any changes, including name changes, in the custodian(s) identified in 26.01 during the current year?

Yes () No (X)

26.04 If yes, give full and complete information relating thereto:

| 1 Old Custodian | 2 New Custodian | 3 Date of Change | 4 Reason |
|--------------------|--------------------|---------------------|-------------|
| | | | |
| | | | |
| | | | |

26.05 Identify all investment advisors, brokers/dealers or individuals acting on behalf of broker/dealers that have access to the investment accounts, handle securities and have authority to make investments on behalf of the reporting entity:

| Central Registration Depository Number (s) | 2 Name | 3 Address |
|--|----------------|-----------------|
| OCC#862021. | Commerce Bank | Kansas City, MO |
| OCC#862219. | UMB Bank, N.A. | Kansas City, MO |
| | | |

27.1 Does the reporting entity have any diversified mutual funds reported in Schedule D, Part 2 (diversified according to the Securities and Exchange Commission (SEC) in the Investment Company Act of 1940 [Section 5 (b) (1)])?

Yes (X) No ()

27.2 If yes, complete the following schedule:

| 1 CUSIP# | 2 Name of Mutual Fund | Book/Adjusted Carrying Value |
|---------------------------------|--------------------------|------------------------------|
| 78462F-10- 3 | SPDR S&P 500. | 270,720 |
| | | |
| | | |
| Line 27.2998 from Overflow page | | |
| Line 27.2999 TOTAL (9999999) | | 270,720 |
| | | |

27.3 For each mutual fund listed in the table above, complete the following schedule:

| 1 | 2 | 3 | 4 |
|--|--|--|-------------------|
| Name of Mutual Fund (from above table) | Name of Significant Holding of the Mutual Fund | Amount of Mutual Fund's Book/Adjusted Carrying Value Attributable to the Holding | Date of Valuation |
| SPDR S&P 500. | Exxon Mobil | | |
| SPDR S&P 500. | Procter Gamble | 6,308 | |
| SPDR S&P 500 | General Electric | 5,820 | |

28. Provide the following information for all short-term and long-term bonds and all preferred stocks. Do not substitute amortized value or statement value for fair value.

| | 1 Statement (Admitted) Value | 2 Fair Value | 3 Excess of Statement over Fair Value (-), or Fair Value over Statement (+) |
|-----------------------|------------------------------------|--------------------|---|
| 28.1 Bonds | \$ 531,315,309 | \$ 550, 177, 121 | \$ 18,861,812 |
| 28.2 Preferred stocks | \$ | \$ | \$ |
| 28.3 Totals | \$ 531,315,309 | \$ 550 , 177 , 121 | \$ 18,861,812 |

| 28.4 | Describe the sources or methods utilized in determining the fair values: The market value of bonds was determined from quotations received from nationally recognized pricing services and broker/dealers. |
|------|---|
| | |

| 29.1 | Have all the filing requirements of the Purposes and Procedures manual of the NAIC Securities Valuation Office been followed? | Yes (X) N | .0 () |
|------|---|-----------|----------|
| 29.2 | If no, list exceptions: | | |
| | | | |
| | OTHER | | |
| 30.1 | Amount of payments to Trade Associations, service organizations and statistical or Rating Bureaus, if any? | \$ | . 448,92 |

30.2 List the name of the organization and the amount paid if any such payment represented 25% or more of the total payments to trade associations, service organizations and statistical or rating bureaus during the period covered by this statement.

| 1 Name | 2 Amount Paid |
|---------------------|------------------|
| ExamOne Worldwide | \$ 188,792 |
| Lewis & Ellis, Inc. | \$ 194,557 |
| | \$ |
| | \$ |
| | |

31.1 Amount of payments for legal expenses, if any? \$\,\times 22,269

31.2 List the name of the firm and the amount paid if any such payment represented 25% or more of the total payments for legal expenses during the period covered by this statement.

| 1 Name | 2 Amount Paid |
|---------------------------------|------------------|
| Stinson, Morrison & Hecker, LLP | \$ 20,666 |
| | \$ |
| | \$ |
| | \$ |

32.1 Amount of payments for expenditures in connection with matters before legislative bodies, officers or departments of government, if any?

32.2 List the name of the firm and the amount paid if any such payment represented 25% or more of the total payment expenditures in connection with matters before legislative bodies, officers or departments of government during the period covered by this statement.

| 1 Name | 2 Amount Paid |
|-----------|------------------|
| | \$ |
| | \$ |
| | \$ |
| | \$ |

GENERAL INTERROGATORIES - Lines 26.01 (continued)

| 1 | 2 |
|----------------------|------------------------------|
| Name of Custodian(s) | Custodian's Address |
| 00.04 4 | 1110 51 110 111 5 1 11 11 11 |

26.01 - Agreements that comply with the requirements of the NAIC Financial Condition Examiners Handbook

GENERAL INTERROGATORIES - Lines 26.02 (continued)

| 1 | 2 | 3 |
|---------|-------------|-------------------------|
| Name(s) | Location(s) | Complete Explanation(s) |

GENERAL INTERROGATORIES - Lines 26.04 (continued)

| Old Custodian New Custodian Date of Change Reason |
|---|
|---|

GENERAL INTERROGATORIES - Lines 26.05 (continued)

| 1 | 2 | 3 |
|---|------|---------|
| Central Registration Depository Number(s) | Name | Address |

GENERAL INTERROGATORIES - Lines 27.2 (continued)

| | | 1 |
|--------------|----------------------|------------------------------|
| 1 | 2 | 3 |
| · · | _ | , |
| CUSIP Number | Name of Mutual Fund | Book/Adjusted Carrying Value |
| OOOH HUMBON | Traine of mateur and | Dook/ Agustou Garrying Value |

GENERAL INTERROGATORIES - Lines 27.3 (continued)

| 1 Name of Mutual Fund (from question 27.2) | 2 Name of Significant Holding of the Mutual Fund | 3 Amount of Mutual Fund's Book/Adjusted Carrying Value Attributable to the Holding | 4 Date of Valuation |
|---|--|---|----------------------|
| To be completed for each mutual fund listed in question 27.2 SPDR S&P 500 AT&T 5,739 12/31/2008. SPDR S&P 500 Johnson & Johnson . 5,658 12/31/2008. 27.3 - To be completed for each mutual fund listed in question 27.2. | | | |

PART 2 - LIFE INTERROGATORIES

| 1.1 | Does the reporting entity have | ve any direct Medicare Supplement Insurance in force? | | Yes () No (X) |
|--|--|--|--------------------------------------|---------------------------------------|
| 1.2 If yes, indicate premium earned on U.S. business only. | | | | |
| 1.3 | What portion of Item (1.2) is | s not reported on the Medicare Supplement Insurance Experience Exhibit? | | \$ |
| | 1.31 Reason for excluding: | | | |
| | | | | |
| 1.4 | | remium attributable to Canadian and /or Other Alien not included in Item (1.2) above. | | \$ |
| | | • • | | \$ |
| | Indicate total incurred claims on all Medicare Supplement insurance. Individual policies: | | | • |
| | | Most current three years: | | |
| | | 1.61 Total premium earned 1.62 Total incurred claims 1.63 Number of covered lives | | \$ \$ |
| | | All years prior to most current three years: | | |
| | | 1.64 Total premium earned 1.65 Total incurred claims 1.66 Number of covered lives | | \$ \$ |
| 1.7 | Group policies: | Most current three years: | | |
| | | 1.71 Total premium earned 1.72 Total incurred claims 1.73 Number of covered lives | | \$ \$ |
| | | All years prior to most current three years: | | |
| | | 1.74 Total premium earned 1.75 Total incurred claims 1.76 Number of covered lives | | \$ \$ |
| 2. He | ealth Test | | 1 | 2 |
| | | 2.4. Promium Numerator | Current Year | Prior Year |
| | | 2.1 Premium Numerator 2.2 Premium Denominator 2.3 Premium Ratio (Line 2.1 divided by Line 2.2) | \$ 399,958 \$ 89,872,696 0.004 | \$ 419,061 \$ 92,945,332 0.005 |
| | | 2.4 Reserve Numerator 2.5 Reserve Denominator 2.6 Reserve Ratio (Line 2.4 divided by Line 2.5) | \$ | \$ 529,467 \$ 477,634,382 0.001 |
| 3.1 | Does this reporting entity hav | e Separate Accounts? | | Yes () No (X) |
| 3.2 | If yes, has a Separate Accou | nts statement been filed with this Department? | | Yes () No () N/A (|
| 3.3 | What portion of capital and su to the general account for use | implies funds of the reporting entity covered by assets in the Separate Accounts statement, is not currently distributable from the Separate Accounts | arate Accounts | \$ |
| | v | ch Separate Accounts are maintained: | | • |
| | | | | |
| 3.5 | | y's Separate Accounts business reinsured as of December 31? | | Yes () No (X) |
| | | med by reinsurance any Separate Accounts business as of December 31? | | Yes () No (X) |
| 3.7 | If the reporting entity has assi is included as a negative amo | umed Separate Accounts business, how much, if any, reinsurance assumed receivable for reinsurance of Separate Accounts reserunt in the liability for "Transfers to Separate Accounts, due or accrued (net)?" | ve expense allowances | \$ |
| 4.1 | Are personnel or facilities of the (except for activities such as | his reporting entity used by another entity or entities or are personnel or facilities of another entity or entities used by this reporting eadministration of jointly underwritten group contracts and joint mortality or morbidity studies)? | ntity | Yes (X) No () |
| 4.2 | Net reimbursement of such ex | xpenses between reporting entities: | | |
| | | 4.21 Paid 4.22 Received | | \$ \$ 433,654 |
| 5.1 | Does the reporting entity write | e any guaranteed interest contracts? | | Yes () No (X) |
| 5.2 | If yes, what amount pertainin | g to these items is included in: | | |
| | | 5.21 Page 3, Line 1 5.22 Page 4, Line 1 | | \$ \$ |
| 6. | For stock reporting entities or | ıly: | | |
| 6.1 Total amount paid in by stockholders as surplus funds since organization of the reporting entity: \$2, | | | | \$ 2,920,113 |
| 7. | Total dividends paid stockhold | ders since organization of the reporting entity: | | |
| | | 7.11 Cash 7.12 Stock | | \$ 224,622,089 \$ |
| | | | | |

PART 2 - LIFE INTERROGATORIES

| 8.1 Does the compa | any reinsure any Worke | rs' Compensation Carve | e-Out business defined | as: | | | | Yes () No (X) |
|---|---|--|--|--|------------------------------------|--------------------------|----------------------|-------------------------------|
| Reinsurance (ir exposures, but | ncluding retrocessional in not the employers liabil | reinsurance) assumed bity exposures, of busing | by life and health insure ess originally written as | rs of medical, wage los workers' compensation | s and death benefits of insurance. | the occupational illness | s and accident | |
| 8.2 If yes, has the | reporting entity complet | ed the Workers' Compe | nsation Carve-Out Supp | plement to the Annual S | tatement? | | | Yes () No (X) |
| 8.3 If Line 8.1 is ye | s, the amounts of earn | ed premiums and claims | s incurred in this statem | ent are: | | | | |
| 204.5 | | | | 1 Reinsurance Assumed | 2 Reinsur Cede | | 3 Net Retained | |
| 8.32 Paid clain 8.33 Claim liab 8.34 Claim liab | remium ns ility and reserve (begin ility and reserve (end o | ning of year) f year) | | | | | | |
| 8.4 If reinsurance a | ssumed included amour | nts with attachment poir | ats below \$ 1,000,000, | the distribution of the ar | mounts reported in Line | 8.31 and Line 8.34 for | Column (1) are: | |
| , | Attachment Point | Ea | 1 arned Premium | 2 Claim Liab and Rese | | | | |
| 8.42 \$2 8.43 \$ 8.44 \$2 | \$ 25,000 25,000 - 99,999 100,000 - 249,999 250,000 - 999,999 1,000,000 or more | ••• | | | | | | |
| 8.5 What portion of | earned premium report | ed in Line 8.31, Colum | n 1 was assumed from | pools? | | | | \$ |
| 9.1 Does the compar | ny have variable annuiti | es with guaranteed ben | efits? | | | | | Yes () No (X) |
| 9.2 If 9.1 is yes, cor | mplete the table for each | n type of guaranteed be | nefit. | | | | | |
| Ту | ре | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| 1 Guaranteed Death Benefit | 2 Guaranteed Living Benefit | Waiting Period Remaining | Account Value Related to Column 3 | Total Related Account Values | Gross Amount of Reserve | Location of Reserve | Portion Reinsured | Reinsurance Reserve Credit |
| | | | | | | | | |
| | | | | | | | | |

GENERAL INTERROGATORIES (Continued) Part 2 - LIFE INTERROGATORIES Line 9.2

| Туре | 3 | 4 | 5 | 6 | 7 | 8 | 9 | |
|----------------------------------|-----------------------------------|-----------------------------|--------------------------------------|---------------------------------|-------------------------|------------------------|----------------------|-------------------------------|
| 1 Guaranteed Death Benefit | 2 Guaranteed Living Benefit | Waiting Period Remaining | Account Value Related to Column 3 | Total Related Account Values | Gross Amount of Reserve | Location of Reserve | Portion Reinsured | Reinsurance Reserve Credit |

NONE

FIVE-YEAR HISTORICAL DATA

Show amounts in whole dollars only , no cents; show percentages to one decimal place , i.e. , 17.6. Show amounts of life insurance in this exhibit in thousands (omit \$000)

| | | 1 2008 | 2 2007 | 3 2006 | 4 2005 | 5 2004 |
|---|---|--|------------------------|--------------|------------------------|--|
| | rance in Force of Life Insurance) | | | | | |
| 1. 2. 3. 4. 5. 6. | Ordinary-whole life and endowment (Line 34, Column 4) Ordinary-term (Line 21, Column 4, less Line 34, Column 4) Credit life (Line 21, Column 6) Group, excluding FEGLI/SGLI (Line 21, Column 9 less Line 43 and Line 44, Column 4) Industrial (Line 21, Column 2) FEGLI/SGLI (Line 43 and Line 44, Column 4) | 2,123,381 | 2,156,252 | 2,159,655 | 2,118,625 | 2,026,951 |
| 7. | Total (Line 21, Column 10) | 8,407,027 | 8,656,475 | 8,766,617 | 8,841,395 | 8,847,166 |
| New Bus (Exhibit | iness Issued of Life Insurance) | | | | | |
| 8. 9. 10. 11. 12. | Ordinary-whole life and endowment (Line 34, Column 2) Ordinary-term (Line 2, Column 4, less Line 34, Column 2) Credit life (Line 2, Column 6) Group (Line 2, Column 9) Industrial (Line 2, Column 2) | 183,835 | 221,978 | 249,330 | 315, 183 | 207,963 |
| 13. | Total (Line 2, Column 10) | 560,978 | 669,515 | 743,384 | 897,670 | 864,303 |
| | Income-Lines of Business 1 - Part 1) | | | | | |
| 15.2 16. 17.1 17.2 | Industrial life (Line 20.4, Column 2) Ordinary life insurance (Line 20.4, Column 3) Ordinary individual annutites (Line 20.4, Column 4) Credit life, (group and individual) (Line 20.4, Column 5) Group life insurance (Line 20.4, Column 6) Group annutites (Line 20.4, Column 7) | 52,289 | 51,318 | 58,166 | 108,789 | 94,962 |
| 18.2 18.3 19. | A & H-group (Line 20.4, Column 8) A & H-credit (group and individual) (Line 20.4, Column 9) A & H-other (Line 20.4, Column 10) Aggregate of all other lines of business (Line 20.4, Column 11) | 393,789 | 412,807 | 428,737 | 451,911 | 467,478 |
| 20. | Total | 89,872,697 | 92,945,331 | 93, 133, 026 | 94,343,466 | 95,222,623 |
| Balance (Pages 2 | | | | | | |
| 21. 22. 23. 24. 25. 26. 27. 28. | Total admitted assets excluding Separate Accounts business (Page 2, Line 24, Column 3). Total liabilities excluding Separate Accounts business (Page 3, Line 26). Aggregate Iife reserves (Page 3, Line 1) Aggregate A & H reserves (Page 3, Line 2). Deposit-type contract funds (Page 3, Line 2). Asset valuation reserve (Page 3, Line 24.1) Capital (Page 3, Line 29 and Line 30) Surplus (Page 3, Line 37). | 521,046,487 495,929,854 1,692,045 5,369,616 1,671,637 8,025,000 | 1,583,473 8,025,000 | | 5,149,865 1,805,441 | 428,117,409 402,191,823 1,838,058 5,113,230 1,837,034 8,025,000 |
| Cash Flo | w (Page 5) | | | | | |
| 29. | Net cash from operations (Line 11) | 42,578,551 | 47,773,870 | 43,070,189 | 42,491,742 | 45,099,988 |
| | ed Capital Analysis Total adjusted capital | 00 050 440 | 00 700 005 | 00 745 404 | 70 076 460 | 67 646 007 |
| 30. 31. | Authorized control level risk-based capital | 5, 178, 806 | 5,245,415 | 6,007,056 | 5,420,740 | 5,452,327 |
| Percenta (Page 2 | ge Distribution of Cash, Cash Equivalents and Invested Assets Column 3) (Line No./Page 2, Line 10, Column 3) x 100.0 | | | | | |
| 32. 33. 34. 35. 36. 37. 38. 39. 40. | Bonds (Line 1) Stocks (Line 2.1 and Line 2.2) Mortgage loans on real estate (Line 3.1 and Line 3.2) Real estate (Line 4.1, Line 4.2 and Line 4.3) Cash, cash equivalents and short-term investments (Line 5) Contract loans (Line 6) Other invested assets (Line 7) Receivables for securities (Line 8) Aggregate write-ins for invested assets (Line 9) | | | 1.9 | | |
| 41. | Cash, cash equivalents and invested assets (Line 10) | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |

FIVE-YEAR HISTORICAL DATA

(Continued)

| | | 1 2008 | 2 2007 | 3 2006 | 4 2005 | 5 2004 |
|--|--|---------------------------------|----------------------|------------------------------------|----------------------------------|--------------------------------|
| Investm | ents in Parent, Subsidiaries and Affiliates | | | | | |
| 42. 43. 44. 45. | Affiliated bonds (Schedule D Summary, Line 25, Column 1). Affiliated preferred stocks (Schedule D Summary, Line 39, Column 1) Affiliated common stocks (Schedule D Summary, Line 53, Column 1) Affiliated short-term investments (subtotal included in Schedule DA Verification, Column 5, Line 10) Affiliated mortgage loans on real estate | | | | | |
| 47. | All other affiliated | | | | | |
| 48. | Total of above Line 42 to Line 47 | | | | | |
| | onadmitted and Admitted Assets | | | | | |
| 49. 50. | Total nonadmitted assets (Page 2, Line 26, Column 2) Total admitted assets (Page 2, Line 26, Column 3) | | | 20, 138, 685 554, 237, 896 | 20,563,922 522,258,746 | 746,593 493,835,684 |
| nvestm | ent Data | | | | | |
| 51. 52. 53. | Net investment income (Exhibit of Net Investment Income) Realized capital gains (losses) Unrealized capital gains (losses) | 29,648,429 359,039 20,585 | 27,596,952 66,253 | 25,111,411 (592,156) 529,897 | 22,080,604 24,999 (74,350) | 20,632,450 |
| 54. | Total of above Lines 51, Line 52 and Line 53 | 30,028,053 | 27,663,205 | 25,049,152 | 22,031,253 | 20,791,342 |
| Benefits (Page (| s and Reserve Increase S) | | | | | |
| 55. 56. 57. 58. 59. | Total contract benefits - life (Lines 10, 11, 12, 13, 14 and Line 15, Column 1 minus Lines 10, 11, 12, 13, 14 and Line 15, Columns 9, 10 and 11) Total contract benefits - A and H (Line 13 and Line 14, Columns 9, 10 and 11) Increase in life reserves - other than group and annuities (Line 19, Columns 2 and 3) Increase in A & H Reserves (Line 19, Columns 9, 10 and 11) Dividends to policyholders (Line 30, Column 1) | (43 , 117) | 1 (39,381) | 1 (36,619) | [(26,896) | (25,74° |
| <u>Operati</u> | ng Percentages | | | | | |
| 60. 61. | Insurance expense percent (Page 6, Column 1, Line 21, Line 22 and Line 23 less Line 6) / (Page 6, Column 1, Line 1 plus Exhibit 7, Column 2, Line 2) x 100.00 Lapse percent (ordinary only) [(Exhibit of Life Insurance, Column 4, Line 14 and Line 15) / 1/2 (Exhibit of Life Insurance, Column 4, Line 1 and Line 21)] x 100.00 | | | | | |
| 62. 63. 64. | 1/2 (Exhibit of Life Insurance, Column 4, Line 1 and Line 21) x 100.00 A & H loss percent (Schedule H, Part 1, Line 5 and Line 6, Column 2) A & H cost containment percent (Schedule H, Part 1, Line 4, Column 2) A & H expense percent excluding cost containment expenses (Schedule H, Part 1, Line 10, Column 2) | | 85.4 | 70.2 | 63.5 | 1 70.2 |
| | claim Reserve Adequacy | | | | | |
| 65. 66. 67. | Incurred losses on prior years' claims - group health (Schedule H, Part 3, Line 3.1, Column 2) Prior years' claim liability and reserve - group health (Schedule H, Part 3, Line 3.2, Column 2) Incurred losses on prior years' claims - health other than group | | | | | |
| 68. | (Schedule H, Part 3, Line 3.1, Column 1 less Column 2) Prior years' claim liability and reserve - health other than group (Schedule H, Part 3, Line 3.2, Column 1 less Column 2) | , , , | 326,508 344,352 | 259,894 | 251,825 | 272,537 |
| Taxes b | ns From Operations After Federal Income y Lines of Business 5, Line 33) | | | | | |
| 69. 70. 71. 72. 73. 74. 75. 76. | Industrial life (Column 2) Ordinary-life (Column 3) Ordinary-individual annuities (Column 4) Ordinary-supplementary contracts (Column 5) Credit life (Column 6) Group life (Column 7) Group annuities (Column 8) A & H-group (Column 9) | 17,678,996 34,080 (2,803) | (21,225) | (16,283) | 2,546 | 16,651,432 56,484 (4,727 |
| 77. 78. 79. | A & H-credit (Column 10) A & H-other (Column 11) Aggregate of all other lines of business (Column 12) | | 52,150 | | 107,736 | 97,847 |
| 80. | Total (Column 1) | 21,050,602 | 21, 195, 668 | 20,984,694 | 17,311,914 | 16,801,036 |

EXHIBIT OF LIFE INSURANCE

| | Indu | strial | Ord | inary | Credit Life (Grou | p and Individual) | | Group | | 10 | |
|---|--------------------|------------------------|-------------------------|------------------------------|------------------------|---|------------------------|---------------|-------------------|------------------------------|------------------------|
| | 1 | 2 Amount | 3 | 4 Amount | 5 Number | 6 Amount | Num | ber of | 9 Amount | Total Amount | |
| | Number of Policies | of Insurance (a) | Insurance Nu | Number of Policies | of Insurance (a) | of Individual Policies and Group Certificates | of Insurance (a) | 7 Policies | 8 Certificates | of Insurance (a) | of Insurance (a) |
| In force end of prior year Issued during year | | | 227,584 10,581 | 8,656,475 560,978 | | | | | | 8,656,475 560,978 | |
| Reinsurance assumed Revived during year Increased during year (net) | | | | 45,047 | | | | | | 45,047 | |
| 6. Subtotals, Line 2 to Line 5 7. Additions by dividends during year 8. Aggregate write-ins for increases | XXX | | 11,345 XXX | | XXX | | XXX | XXX | | | |
| 9. Totals (Line 1 and Line 6 to Line 8) | | | 238,929 | 9,262,554 | | | | | | 9,262,554 | |
| Deductions during year: 10. Death 11. Maturity | | | | | | | XXX | | | | |
| 12. Disability 13. Expiry 14. Surrender 15. Lapse | | | 1,391 7,513 6.015 | 55,332 265,934 389.667 | | | XXX | | | 55,332 265,934 389,667 | |
| 16. Conversion 17. Decreased (net) 18. Reinsurance 19. Aggregate write-ins for decreases | | | 347 | 23,091 | | | XXX | XXX | XXX | 23,091 | |
| 20. Totals (Line 10 to Line 19) 21. In force end of year (Line 9 minus Line 20) 22. Reinsurance ceded end of year | XXX | | | | | | XXX | XXX | | | |
| 23. Line 21 minus Line 22 | XXX | | XXX | 7,870,429 | XXX | (b) | XXX | XXX | | 7,870,429 | |
| DETAILS OF WRITE-INS | | | | | | | | | | | |
| 0801. None | | | | | | | | | | | |
| 0803. 0898. Summary of remaining write-ins for Line 8 from overflow page 0899. Totals (Line 0801 through Line 0803 plus Line 0898) (Line 8 above) | | | | | | | | | | | |
| 1901. None 1902. 1903. | | | | | | | | | | | |
| 1903. 1998. Summary of remaining write-ins for Line 19 from overflow page | | | | | | | | | | | |

EXHIBIT OF LIFE INSURANCE (Continued)

ADDITIONAL INFORMATION ON INSURANCE IN FORCE END OF YEAR

| | Indu | strial | Ordinary | | |
|---|-------------------------|------------------------------|-------------------------|------------------------------|--|
| | 1 Number of Policies | 2 Amount of Insurance (a) | 3 Number of Policies | 4 Amount of Insurance (a) | |
| 24. Additions by dividends 25. Other paid-up insurance | XXX | | X X X 17.004 | | |
| 26. Debit ordinary insurance | XXX | XXX | | | |

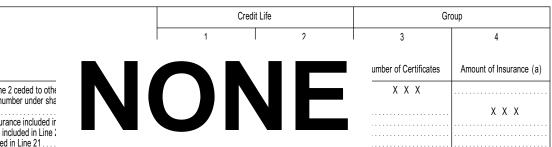
ADDITIONAL INFORMATION ON ORDINARY INSURANCE

| | Issued During Year | (included in Line 2) | In Force End of Year (included in Line 21) | | |
|---|-------------------------|------------------------------|--|------------------------------|--|
| Term Insurance Excluding Extended Term Insurance | 1 Number of Policies | 2 Amount of Insurance (a) | 3 Number of Policies | 4 Amount of Insurance (a) | |
| Term policies-decreasing Term policies-other Other term insurance-decreasing Other term insurance | X X X | | 21,565 X X X X X X | 1,731,398 466 356,596 | |
| 31. Totals (Line 27 to Line 30) | | | | | |
| 33. Totals, extended term insurance 34. Totals, whole life and endowment | X X X | X X X | 1,600 | | |
| 35. Totals (Line 31 to Line 34) | 10,581 | 560,978 | 222,389 | 8,407,027 | |

CLASSIFICATION OF AMOUNT OF INSURANCE (a) BY PARTICIPATING STATUS

| | Issued During Year (in | cluded in Line 2) | In Force End of Year (included in Line 21) | | |
|----------------|------------------------|--------------------|--|--------------------|--|
| | 1 Non-Participating | 2 Participating | 3 Non-Participating | 4 Participating | |
| 36. Industrial | | | 8,369,363 | | |
| 39. Group | 560,978 | | 8,369,363 | | |

ADDITIONAL INFORMATION ON CREDIT LIFE AND GROUP INSURANCE



41. 42.

- Amount of insurance included in Line 2 ceded to othe Number in force end of year if the number under sha counted on a pro-rata basis
- counted on a pro-141a basis
 Federal Employees' Group Life Insurance included ir
 Servicemen's Group Life Insurance included in Line;
 Group Permanent Insurance included in Line 21....

ADDITIONAL ACCIDENTAL DEATH BENEFITS

46. Amount of additional accidental death benefits in force end of year under ordinary policies (a) 20,578

BASIS OF CALCULATION OF ORDINARY TERM INSURANCE

- 47. State basis of calculation of (47.1) decreasing term insurance contained in Family Income, Mortgage Protection, etc., policies and riders and of (47.2) term insurance on wife and children under Family, Parent and Children, etc., policies and riders included above.
 - (47.1) Current Amount In Force
 - (47.2) Family Rider carried at current amount; Each Child Rider unit at \$1,000

POLICIES WITH DISABILITY PROVISIONS

| | Indus | trial | Ordinary | | | Credit | Group | |
|-----------------------|----------------------------|---------------------------------|----------------------------|---------------------------------|----------------------------|---------------------------------|--------------------------------|---------------------------------|
| Disability Provision | 1 Number of Policies | 2 Amount of Insurance (a) | 3 Number of Policies | 4 Amount of Insurance (a) | 5 Number of Policies | 6 Amount of Insurance (a) | 7 Number of Certificates | 8 Amount of Insurance (a) |
| 48. Waiver of Premium | | | 128,624 | 5,205,346 | | | | |
| 50. Extended Benefits | | | XXX | XXX | | | | |
| 52. Total | | (b) | 128,624 | (b) 5,205,346 | | (b) | | (b) |

⁽a) Amounts of life insurance in this exhibit shall be shown in thousands (omit 000) (b) See Paragraph 9 of the Annual Audited Financial Reports in the General section of the annual statement instructions

EXHIBIT OF NUMBER OF POLICIES, CONTRACTS, CERTIFICATES, INCOME PAYABLE AND ACCOUNT VALUES IN FORCE FOR SUPPLEMENTARY CONTRACTS, ANNUITIES, ACCIDENT AND HEALTH AND OTHER POLICIES

SUPPLEMENTARY CONTRACTS

| | Ordi | nary | Group | | |
|---|--------------------------------------|--|--------------------------------------|--|--|
| | 1 Involving Life Contingencies | 2 Not Involving Life Contingencies | 3 Involving Life Contingencies | 4 Not Involving Life Contingencies | |
| 1. In force end of prior year | 51 | 32 | | | |
| 2. Issued during year | | | | | |
| Reinsurance assumed Increased during year (net) | | 3 | | | |
| 5. Total (Line 1 to Line 4) | | | | | |
| Deductions during year: 6. Decreased (net) 7. Reinsurance ceded | | | | | |
| 8. Totals (Line 6 and Line 7) | | | | | |
| 9. In force end of year 10. Amount on deposit | | | | (a) | |
| 11. Income now payable 12. Amount of income payable | 1 45 | 1 7 | l | [`.′ | |

ANNUITIES

| | Ord | inary | Gro | oup |
|---|----------------|---------------|----------------|-------------------|
| | 1 Immediate | 2 Deferred | 3 Contracts | 4 Certificates |
| In force end of prior year Issued during year Reinsurance assumed | 27 | 642 | | |
| Reinsurance assumed Increased during year (net) | | | | |
| 5. Totals (Line 1 to Line 4) | 28 | 642 | | |
| Deductions during year: 6. Decreased (net) 7. Reinsurance ceded | 2 | 37 | | |
| 8. Totals (Line 6 and Line 7) | 2 | 37 | | |
| 9. In force end of year Income now payable: | | 605 | | |
| 10. Amount of income payable | (a) 25,851 | XXX | XXX | (a) |
| Deferred fully paid: 11. Account balance | XXX | (a)1,923,176 | XXX | (a) |
| Deferred not fully paid: 12. Account balance | XXX | (a)3,627,029 | XXX | (a) |

ACCIDENT AND HEALTH INSURANCE

| | Gro | pup | Cre | edit | Other | | |
|--|-------------------|------------------------|---------------|------------------------|---------------|------------------------|--|
| | 1 Certificates | 2 Premiums in Force | 3 Policies | 4 Premiums in Force | 5 Policies | 6 Premiums in Force | |
| In force end of prior year Issued during year Reinsurance assumed | | | | | 6,994 | | |
| Increased during year (net) | | XXX | | XXX | | XXX | |
| 5. Totals (Line 1 to Line 4) | | XXX | | XXX | 6,994 | XXX | |
| Deductions during year: 6. Conversions 7. Decreased (net) 8. Reinsurance ceded | | XXX XXX XXX | XXX | XXX XXX XXX | XXX 295 | XXX XXX XXX | |
| 9. Totals (Line 6 to Line 8) | | XXX | | XXX | 295 | XXX | |
| 10. In force end of year | | (a) | | (a) | 6,699 | (a) 395,294 | |

DEPOSIT FUNDS AND DIVIDEND ACCUMULATIONS

| | 1 Deposit Funds | 2 Dividend Accumulations |
|---|--------------------|--------------------------------|
| | Contracts | Contracts |
| 1. In force end of prior year 2. Issued during year 3. Reinsurance assumed 4. Increased during year (net) | | 3,641 |
| 4. Increased during year (net) 5. Totals (Line 1 to Line 4) | | 3,641 |
| Deductions during year: 6. Decreased (net) 7. Reinsurance ceded | | |
| 8. Totals (Line 6 and Line 7) | | 115 |
| 9. In force end of year | | 3,526 |
| 10. Amount of account balance | (a) 258,633 | (a)4,750,899 |

⁽a) See Paragraph 9 of the Annual Audited Financial Reports in the General section of the annual statement instructions.

SCHEDULE T - PREMIUMS AND ANNUITY CONSIDERATIONS

Allocated by States and Territories

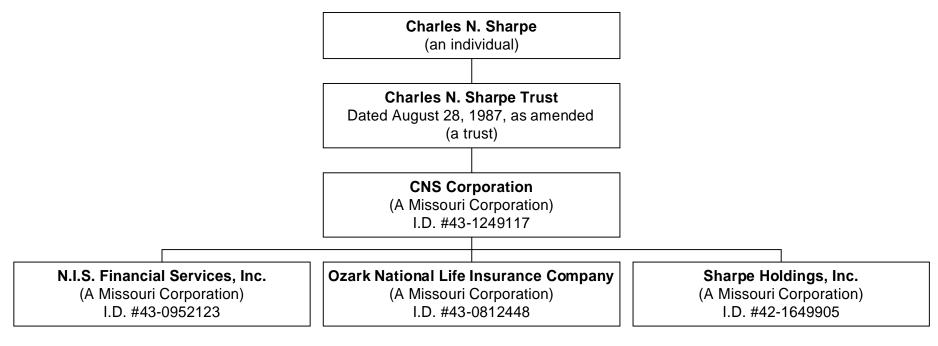
| | | | 1 | Direct Business Only | | | | | |
|------------------------|--|------------|------------------|----------------------------|---------------------------|---|-------------------------|---------------------------------------|---------------------------|
| | | | | Life Co | ntracts | 4 | 5 | 6 | 7 |
| | | | | 2 | 3 | Accident and Health Insurance Premiums, Including Policy, | | Total | |
| | States, Etc. | | Active Status | Life Insurance Premiums | Annuity Considerations | Membership and Other Fees | Other Considerations | Columns 2 through 5 | Deposit-Type Contracts |
| 1. | | AL AK | L | 2,901,693 17,966 | | | | 2,911,697 18,082 | |
| 2. 3. | Alaska | AZ | L | 439,202 | 800 | 2,397 | | 442,399 | |
| 4. 5. | Arkansas | AR CA | L | 1,021,455 | 2,039 | 2,820 1,927 | | 1,024,275 199,464 | |
| 6. | Colorado | CO | L | 3,461,884 | | | | 3,470,820 | |
| 7. 8. | Connecticut Delaware | CT DE | N | | | | | 6,476 2.120 | |
| 9. | District of Columbia | DC | N | | | | | 1,236 | |
| 10. 11. | Florida | FL GA | L | 551,412 | 170 | 2,365 666 | | 553,947 | |
| 12. | Hawaĭi | HI | N | 5,796 | | | | 5,796 | |
| 13. 14. | Idaho | ID IL | N | | 1.398 | 9.873 | | 18,272 | |
| 15. | Indiana | İN | <u> </u> | 970, 153 | | | | | |
| 16. 17. | lowa | IA KS | L | 11,166,682 | | 13,498 112,611 | | 11, 180, 312 | |
| 18. | Kentucky | KY | L | 1,263,103 | 0.445 | | | 1,263,656 | |
| 19. 20. | Louisiana | LA ME | N | 5,560,352 | | | | 5,600,877 | |
| 21. | Maryland | MD | N | 16,139 | | | | 16, 139 | |
| 22. 23. | Massachusetts | MI | N | 5,622 | | ····· 174 | | 5,622 63,398 | |
| 24. | Minnesota | MN | L | 7,959,541 | 5,514 300 | | | 7,965,244 4,243,643 | |
| 25. 26. | Mississippi Missouri | MO MO | L | 4,218,616 20,189,276 | | 84,459 | | 20,273,745 | |
| 27 . 28 . | Montana Nebraska | MT | L | 24,891 |))) | 118 | | 25,009 | |
| 20. 29. | Nevada | NV | L | 6, 134,210 | | 231 | | 6, 105, 476 | |
| 30. | New Hampshire New Jersey | NH | N | 3,776 | | | | | |
| 31. 32. | New Mexico | NM | L | 841,607 | | | | 842,423 | |
| 33. | | NY | N | 28,181 | 180 | | | 28,361 | |
| 34. 35. | North Carolina | ND | L | | | | | 286,349 | |
| 36. | | OH OK | L | 2,589,326 | | | | 2,593,073 | |
| 37. 38. | Oklahoma Oregon. | OR | N | 1,772,765 | | 10,917 | | 1,783,682 | |
| 39. | Pennsylvania | PA | N | | 60 | 176 | | | |
| 40. 41. | Rhode Island South Carolina | SC | N | 36,630 | | 174 | | | |
| 42. | South Dakota | SD | L | 1,345,431 | | | | 1,345,881 504,809 | |
| 43. 44. | Tennessee | TX | L | 943,644 | | 28,060 | | 971,704 | |
| 45. | | UT | L N | 35,812 | | 384 | | 36,196 | |
| 46. 47. | Vermont | VT VA | N | 1,188 | | 314 | | | |
| 48. | Washington | WA | N | 61,305 | | | | | |
| 49. 50. | West Virginia Wisconsin | WI | N | 9,472 4,875,058 | | | | | |
| 51. | Wyoming | WY | L | 97,948 | | | | 98,066 | |
| 52. 53. | American Samoa | GU | N | | | | | | |
| 54. | Puerto Rico | | N | 390 | | | | | |
| 55. 56. | U.S. Virgin Islands | MP | N | 833 | | | | | |
| 57. 58. | Canada Aggregate Other Alien | CN | N | | | | | 777 | |
| 50. 59. | Subtotal | (| | 90,825,779 | | 393,148 | | | |
| 90. | Reporting entity contributions for employee benefit plans | [| XXX | | | | | | |
| | and annuities | | XXX | 36,929 | | | | 36,929 | |
| 92. | Dividends of refunds applied to shorten endowment or premium paying period | | XXX | | | | | , , , , , , , , , , , , , , , , , , , | |
| 93. | Premium or annuity considerations waived under disability or | | | | | | | | |
| 94. | other contract provisions. Aggregate other amounts not allocable by State | | XXX XXX | 2,910,155 | | | | | |
| 95. | Totals (Direct Business) | | XXX | 93,772,863 | 53,412 | 393,148 | | 94,219,423 | |
| 96. 97. | Plus Reinsurance Assumed Totals (All Business) | | XXX XXX | 460,694 94,233,557 | 53,412 | | | | |
| 98. | Less Rèinsurance Céded | | XXX | 3,402,636 | 1,123 | l | | 3,403,759 | |
| 99. | Totals (All Business) less Reinsurance Ceded | | XXX | 90,830,921 | 52,289 | (b) 393,148 | | 91,276,358 | |
|)FT4" ^ | OF WRITE INO | \dashv | | | | | | | |
| ETAILS 5801. | OF WRITE-INS Other foreign countries | | XXX | 36,759 | | | | 36.759 | |
| 5802. | • | | XXX | | | | | | |
| 5803. 5898. | Summary of remaining write-ins for Line 58 from overflow page | | XXX XXX | | | | | | |
| 5899. | Total (Line 5801 through Line 5803 plus Line 5898) | | | | | | | | |
| | (Line 58 above) | | XXX | 36,759 | | | | 36,759 | |
| 0404 | Nana | + | VVV | | | | | | |
| 9401. 9402. | None | | X X X X X X | | | | | | |
| 9403. | | | XXX | | | | | | |
| 9498. 9499. | Summary of remaining write-ins for Line 94 from overflow page Total (Line 9401 through Line 9403 plus Line 9498) | | XXX | | | | | | |
| | (Line 94 above) | | XXX | | | | | | |
| | | | | | | | | | |

Explanation of basis of allocation by states, etc., of premiums and annuity considerations

| F | Premiums are allocated by policy owners state of residence | |
|---|--|--|
| | | |
| | | |
| | | |

⁽a) Insert the number of L responses except for Canada and Other Alien.
(b) Column 4 should balance with Exhibit 1, Lines 6.4, 10.4 and 16.4, Cols. 8, 9 and 10, or with Schedule H, Part 1, Column 1, Line 1; indicate which; Exhibit 1, Lines 6.4, 10.4, 16.4, Cols. 8, 9, and 10

ORGANIZATIONAL CHART



CNS Corporation (formerly N.I.S. Corporation) owns 100% of the issued and outstanding shares of stock of N.I.S. Financial Services, Inc., Ozark National Life Insurance Company and Sharpe Holdings, Inc.

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